

# VIET CAPITAL VIETNAM ACCESS DAY

2015

## Agenda

\* Site Visits on March 24 & 25 – See last page for schedule

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25 - 26 - 27 March 2015  
InterContinental Hotel,  
39 Le Duan, District 1  
Ho Chi Minh City, Vietnam

[www.vcsc.com.vn/vad](http://www.vcsc.com.vn/vad)

### CONFERENCE - 26 MARCH

Time slot	Ballroom 2	Phu Quoc 1	Phu Quoc 2	Cat Ba 1	Cat Ba 2
08h00 - 09h00	<b>WELCOMING</b> 8:00 Registration & Coffee 8:50 Opening Remarks				
09h00 - 10h00	<b>PRESENTATIONS</b> 9:00 Welcoming Address 9:10 Vietnam's Regional Integration Beyond TPP 9:40 Developments in Corporate Governance				
10h00 - 11h00	<b>PRESENTATIONS</b> 10:00 Vietnam Consumers Today 10:30 Tea break 10:40 Tech Entrepreneurship in Vietnam				
11h00 - 12h00	<b>PANEL</b> 11:00 Panel: Tech Entrepreneurship in Vietnam			<b>IMP</b> Presentation	
12h00 - 13h00	Lunch (included - Ballroom 1)				
13h00 - 14h00		<b>VIC</b> Presentation			
14h00 - 15h00		<b>ACB</b> Presentation		<b>HSG</b> Presentation	<b>PNJ</b> Presentation
15h00 - 16h00		<b>FPT</b> Presentation		<b>PDR</b> Presentation	
16h00 - 17h00		<b>KBC</b> Presentation		<b>JVC</b> Presentation	<b>CII</b> Presentation
19h00	<b>Networking cocktail</b> - Air 360 Sky Bar, rooftop, Ben Thanh Tower, 136 - 138 Le Thi Hong Gam, District 1, HCMC (near Ben Thanh market) <i>Bus leaves InterContinental Hotel at 6:40 pm</i>				

### DETAILED PROGRAM

8:00	<b>Registration and Coffee</b>	8:40	<b>Tech Entrepreneurship in Vietnam</b> Mr. Henry B. Nguyen, Managing General Partner, IDG Ventures Vietnam; Chairman, McDonald's Vietnam
8:50	<b>Opening Remarks</b> Mr. Michel Tosto, Managing Director, Institutional Sales & Brokerage, Viet Capital Securities	11:00	<b>Panel: Tech Entrepreneurship in Vietnam</b> Moderator: Mr. Henry B. Nguyen, Managing General Partner, IDG Ventures Vietnam; Chairman, McDonald's Vietnam Panelists: Mr. Nguyen Ngoc Diep, Founder and CEO, Vatgia.com (Vietnam's largest internet marketplace) Mr. Vuong Vu Thang, Founder and CEO, VC Corp (Vietnam's largest digital media company) Mr. Phan Minh Tuan, Founder and CEO, Topica (Vietnam's largest online education company)
9:00	<b>Welcoming Address</b> Ms. Nguyen Thanh Phuong, Chairwoman, Viet Capital	12:00	<i>Lunch (included)</i>
9:10	<b>Vietnam's Regional Integration Beyond TPP</b> Mr. Frederick Burke, Principal, Baker & McKenzie		
9:40	<b>Developments in Corporate Governance</b> Mr. Jérôme Buzenet, Managing Director, DFDL Mekong Law Firm		
10:00	<b>Vietnam Consumers Today</b> Mr. Ralf Matthaes, Principal, Infocus Consultants		
10:30	Tea break		

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### CONFERENCE - 27 MARCH

Time slot	Ballroom 2	Phu Quoc 1	Phu Quoc 2	Cat Ba 1	Cat Ba 2
08h00 - 09h00	<b>WELCOMING</b> 8:00 Registration and Coffee 8:50 Opening Keynote Address				
09h00 - 10h00	<b>PRESENTATIONS</b> 9:00 Vietnam's Economy: What to Expect in 2015 9:30 Real Estate: Building on the Recovery				
10h00 - 11h00	<b>PANEL</b> 10:00 Tea break 10:30 Panel: Banking: Sounding foreign and domestic banks on Vietnam banking landscape			PVT Presentation	VHC Presentation
11h00 - 12h00	<b>PRESENTATION</b> 11:10 Vietnam Oil & Gas: Strategic Perspectives		MWG Presentation	NBB Presentation	NLG Presentation
12h00 - 13h00	Lunch (included - Ballroom 1)				
13h00 - 14h00	Vietjet Air Presentation Upcoming IPO		VNM Presentation		PVD Presentation
14h00 - 15h00	Nafoods Presentation Upcoming IPO		CaMauFertilizer Presentation Upcoming IPO		HT1 Presentation
15h00 - 16h00			HDG Presentation		STK Presentation
16h00 - 17h00			VCB Presentation		HAG Presentation
18h30	Networking Cocktail - OMG Restaurant, Rooftop, Tan Hai Long Hotel, 14 - 16 Le Lai, District 1, HCMC				

### DETAILED PROGRAM

8:00	<b>Registration and Coffee</b>
8:50	<b>Opening Keynote Address</b> Mr. Volker Becker, Corporate Finance Director, Viet Capital Securities
9:00	<b>Vietnam's Economy: What to Expect in 2015</b> Mr. Nguyen Xuan Thanh, Director, Fulbright Economics Teaching Program <i>Fulbright is a partnership between the University of Economics, Ho Chi Minh City, and the Harvard Kennedy School, Cambridge</i>
9:30	<b>Real Estate: Building on the Recovery</b> Mr. Marc Townsend, Managing Director, CBRE Vietnam
10:00	Tea break

10:10	<b>Panel: Banking: Sounding foreign and domestic banks on Vietnam banking landscape</b> Moderator: Mr. Long Ngo, Senior Research Manager, Viet Capital Securities Panelists: Mr. Asim Rana, Corporate and Investment Bank (CIB) Head, Citibank Vietnam Mr. Vijay Maheshwari, CFO, Asia Commercial Bank Vietnam Mr. Pham Hong Hai, CEO, HSBC Vietnam Mr. Nguyen Hoai Nam, Deputy CEO, Viet Capital Bank
11:10	<b>Vietnam Oil &amp; Gas: Strategic Perspectives</b> Mr. Alexander Wood, Vice Chairman, AWR Lloyd
12:00	Lunch

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## SITE VISITS - MARCH 24

Afternoon

### STK FACTORY VISIT

1.00 pm: Pick up at Bitexco Financial Tower, 2 Hai Trieu, District 1, HCMC  
2.45 pm - 3.30 pm: Management meeting with CEO  
3.30 pm - 4.15 pm: Factory Visit  
6.00 pm: Return to HCMC

## SITE VISITS - MARCH 25

Morning

### NOVALAND SITE VISIT

8.00 am: Pick up at InterContinental Asiana Saigon Hotel, Hai Ba Trung - Le Duan Corner, District 1, HCMC  
8.30 am - 9.00 am: Sunrise City, 23 - 27 Nguyen Huu Tho, District 7, HCMC  
9.30 am - 10.00: Lexington Residence, Mai Chi Tho Street, District 2, HCMC

### VIC SITE VISIT

*Continuation from Novaland Site Visit*

10.15 am - 11.00 am: Vinhomes Central Park, 208 Nguyen Huu Canh, Binh Thanh District, HCMC  
11.30 am - 12.00 pm: VinMart Dong Khoi, 2nd & 3rd Floor, Vincom Dong Khoi, 72 Le Thanh Ton, District 1, HCMC

Afternoon

### MWG STORE VISIT

1.00 pm: Pick up at Bitexco Financial Tower, 2 Hai Trieu, District 1, HCMC  
1.30 pm - 2.00 pm: Dien May Store, 667 Huynh Tan Phat, District 7, HCMC  
2.30 pm - 3.00 pm: Mobile World Store, 136 Nguyen Thai Hoc, District 1, HCMC

### FPT STORE VISIT

*Continuation from MWG Site Visit*

3.15 pm - 3.40 pm: FPT Shop, 202 Nguyen Thi Minh Khai, District 3, HCMC

### PNJ STORE VISIT

*Continuation from FPT Site Visit*

4.00 pm - 4.30 pm: PNJ Jewelry Store, 52 Nguyen Van Troi, Phu Nhuan District, HCMC

## SITE VISITS - MARCH 27

Afternoon

### VIETJET AIR SITE VISIT *(After VAD)*

5.15 pm: Pick up at InterContinental Asiana Saigon Hotel, Hai Ba Trung - Le Duan Corner, District 1, HCMC  
6.00 pm - 7.00 pm: Vietjet Air's operation office, training center and check in counters at Tan Son Nhat Airport  
7.30 pm: Back to OMG Restaurant, Rooftop, Tan Hai Long Hotel, 14 - 16 Le Lai, District 1, HCMC

\* VCSC will prepare ground transportation to all sites/ factory/ projects.

\* Please be on time because the buses will leave as scheduled.

\* Coordinator: Ms. Quynh Cao - Industry Relations Manager (+84 905 065 415)