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JANUARY 2015 | SWISS-THAI CHAMBER OF COMMERCE | E-NEWSLETTER #54

TOP NEWS

Deutsche Bank: DFDL: Interview: School News: **Contribution:**

Challenges Galore Countdown to AEC Regula Schmidhauser **Project Week "Thailand"** Amendment of Guaranty Law

THE PRESIDENT'S MESSAGE

DEAR FRIENDS AND MEMBERS OF THE STCC



LUZI A. MATZIG, PRESIDENT

Happy Holidays and had a good luncheon meeting with the start into the New Year. Let us Prime Minister which was a mahope that 2015 will turn out to jor success with over 800 pardeliver some very positive devel- ticipants. opments for our Industries and Inbound Tourism Industry in- Odermatt, Dr. Niti Meyer, Nanrants, inbound tour operators participating. and shops in particular.

eral Prayuth's Premiership has, all Chambers, Embassies and during the past few months, delegates present that he sees tributions to Thailand's Econ- country and that his govern-

many new major infrastructure projects having been concluded lately.

Since Thailand is a major importer of oil, we will also see increased benefits from the very low oil prices which are likely to continue for quite some time.

On Wednesday, December 3, 2014 the JFCCT (Joint Foreign Chambers of Commerce of Thailand) under the Chairmanship I trust that you enjoyed some of Stanley Kang organized a

Commerce in general and for our From the STCC we had Bruno cluding airlines, hotels, restau- dor von der Luehe and myself

General Prayuth spoke free-The new Government under Gen- ly for 45 minutes and assured made some very positive con- a very positive future for the omy and development, with ment will do all necessary to



SERVICE STCC CALENDAR

Thu, 8th January 2015: Stamm @ Amari Boulevard Hotel, 18:00

Tue, 20th January 2015: Swiss Society Bangkok, Hoeck @ Grottino Rest, Suk 19

Thu, 29th January 2015: 18:00 Swiss Thai Chamber Annual General Meeting @ Rembrandt Hotel

Tue, 3rd February 2015: STCC Business Luncheon with Guestspeaker Mr Pius Baschera, Chairman of Hilti AG, and Robert van der Veltz, Head of Hilti AP, on Hilti's corporate vision and mission regarding prospects in Thailand and rest of APAC region and it's growth perspective. (At 12:00, location will be informed later)

For above events please wait for the invitation-mail or get it from www.swissthai.com, click on "events".

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THE PRESIDENT'S MESSAGE

improve matters for everybody's Thank you in advance for your benefit, with the Alien Business Law (Foreign Business Act) remaining unchanged!

I look forward to welcoming many of you during the forth- Yours sincerely. coming Annual General Meeting of the STCC to be held at the Luzi A. Matzig Rembrandt Hotel on Thursday (Lersan Misitsakul) 29 January 2015.

As previously mentioned, our of Commerce present Vice President Bruno Odermatt will take over from me on that day as the new STCC President with myself taking over his Vice President position. According to our by-laws we elect the Board, President and Vice President every 2 years at the AGM. The last election was in 2014 which means now that we do not need to have another election to confirm Bruno as my successor. The next election for *Contact the president:* President and Board Members president@swissthai.com will take place in January 2016. Tel. +66 (0) 2626 2121

participation.

Once again I would like to wish you a successful year 2015!

President Swiss-Thai Chamber



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SERVICE

MEMBER DETAIL UPDATES

Do you have changes among your delegates or changes to vour e-mail, mobile, telephone, or fax numbers?

Please send all updates to secretary@swissthai.com



ECONOMY REPORT BY DEUTSCHE BANK

CHALLENGES GALORE

• Economic outlook:

Growth may bottom out early next year, but our forecast of 3.5% rise in real GDP is subject to many domestic and external risks. Lack of inflation pressure will allow BoT to stay on the sidelines for the duration of the year, although rate cuts could be entertained if real rates are seen to be rising long before growth recovery is assured.

• Main risks:

Exports and tourism could remain in doldrums if the political situation does not improve. The baht could come under pressure if global USD rally persists and investor confidence does not improve. Consumption can weaken if no meaningful boost is provided from the fiscal side.

Thailand's shine has faded in the EM complex. Once lauded for embracing tough reforms in the aftermath of the 1997 financial crisis and bouncing back, its track record in the past decade has been poor. Growth has been far lower than its peers in Asia, competitiveness has eroded, fragility to shocks has increased, and the socio-political fabric has frayed due to repeated bouts of setbacks to the democratic process. We see little hope for a turnaround in any of these areas next year, while the risk of a setback in the political process or economic dynamic will remain high.

Only mild hints of a cyclical recovery can be seen in the latest data. Consumption growth was flat in October, while the slowdown in investment was arrested somewhat (-2.8%yoy Oct vs. -4.6% in Sept). Average monthly wage was up sharply, by 12.8%yoy, which ought to support consumption spending, but we can't see strong wage growth to be sustainable unless the economy mounts a sustainable recovery. Budget disbursement surged 26.2%yoy as the government kept pushing for expedited current and capital spending. On the production side, the index of manufacturing was down 2.9%yoy (vs. -3.9% prev), with seven out of 12 key industries showing production increases, a modest improvement over recent trend. Exports (+4.1%yoy) and tourist arrivals (+6.1%yoy) showed some signs of promise in October.

With the government making efforts to revive the engine of investment, and the modestly positive trend in exports likely to continue, we see real GDP growth of around 3.5% in 2015. The year-on-year figure will be helped by a favorable base effect stemming from the particularly low-growth outturn of this year (we see growth of 0.5% in 2014), but with little of substance to offer. Also, a favorable global economic environment and limited fallout from a slowing China would be necessary for the projected growth outcome to materialize, in our view. If growth keeps disappointing, we think BoT will likely entertain further rates cuts given the exceptionally benign inflation picture.

While there is some upside to the cycle, it is hard for us to be constructive about the structure of the economy. Below we outline a few areas of challenges.

Competitiveness

Rising wages (driven by populist policies), a strong real exchange rate (REER is up 25% since 2007), uncertainty around property rights, excessive red tape, and relatively poor quality of education have dented Thailand's competitiveness in recent years. Within East Asia, Thailand lags Singapore, Hong Kong, Malaysia, and Taiwan in the World Bank's Ease of Doing Business Survey, although it remains ahead of Indonesia and the Philippines. One way to mitigate the impact of rising

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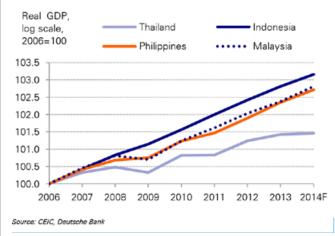
ECONOMY REPORT BY DEUTSCHE BANK

labor cost in recent years has been to allow lowskilled labor from Myanmar, Cambodia, and Lao to increasingly support the service sector, but with economic growth picking up in the Mekong Delta region, that conduit may also become less of a sure bet.

Debt overhang

At 80% of GDP at the household level and over 45% at the public sector level, high leverage is becoming a major constraint to the economy. Repeated measures to encourage consumption in recent years have led to a rapid buildup in household debt (up by 20% of GDP since 2007), while the public sector has pushed through repeated bouts of stimulus measures that has led to debt accumulation and persistent deficits. One of the reasons why consumption has lagged regional peers in recent years is largely explained by the debt overhang, in our view. High leverage will also get in the way of effective deployment of monetary and financial market policies in the coming years as the authorities will have to consider the impact of higher rates and tighter liquidity measures on the balance sheets of households and firms. At the other extreme of the decision making spectrum, considering policy easing will

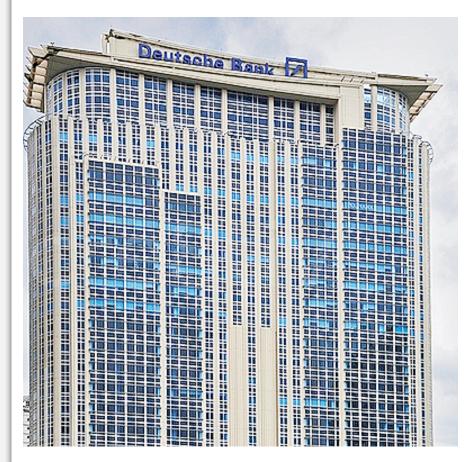




Thailand: Deutsche Bank	2013	2014F	2015F	2016
National Income	2015	20141	20101	2010
Nominal GDP (USDbn)	367.8	365.4	360.9	366.3
Population (m)	64.8	65.1	65.4	65.8
GDP per capita (USD)	5677	5613	5516	5570
	5677	5015	5510	5570
Real GDP (yoy %)	2.9	0.5	3.5	3.0
Private consumption	0.3	0.6	1.0	2.3
Government consumption	4.9	2.7	3.8	4.2
Gross fixed investment	-2.0	-2.8	1.0	2.0
Exports	4.2	-1.3	2.0	6.3
Imports	2.3	-5.0	4.4	6.1
Prices, Money and Banking				
CPI (yoy %) eop	1.7	0.9	1.3	2.2
CPI (yoy %) ann avg	2.2	1.9	0.5	2.1
Core CPI (yoy %) ann avg	1.0	1.6	1.5	1.5
Broad money	7.3	7.5	8.0	9.0
Bank credit ¹ (yoy %)	9.4	8.0	9.0	9.0
Bank orount (yoy 70)	0.4	0.0	3.0	5.0
Fiscal Accounts ² (% of GDP)				
Central government surplus	-2.0	-2.8	-2.5	-2.0
Government revenue	19.0	18.5	19.0	19.0
Government expenditure	21.0	21.3	21.5	21.0
Primary surplus	-0.7	-1.5	-1.2	-0.7
External Accounts (USDbn)				
Merchandise exports	225.4	230.0	245.0	264.6
Merchandise imports	218.7	210.4	229.4	252.3
Trade balance	6.7	19.5	15.6	12.3
% of GDP	1.8	5.3	4.3	3.3
Current account balance	-2.5	7.0	5.0	2.0
% of GDP	-0.7	1.9	1.4	0.5
FDI (net)	12.8	12.0	15.0	18.0
FX reserves (USDbn)	167.3	172.0	180.0	190.0
FX rate (eop) THB/USD	32.4	33.0	35.0	35.0
Debt Indicators (% of GDP) Government debt ^{2,3}	45.3	46.6	46.7	46.7
Domestic	43.4	45.6	45.7	45.8
External	1.9	1.0	1.0	0.9
Total external debt	36.7	38.3	40.2	41.0
in USDbn	135.0	140.0	145.0	150
Short-term (% of total)	45.0	45.0	45.5	45.8
General	2.6	1.0	5.0	5.0
Industrial production (yoy %)	2.6			
Unemployment (%)	0.8	0.9	1.0	1.1
Financial Markets	Current	15Q1	15Q2	15Q4
BoT o/n repo rate	2.00	2.00	2.00	2.00
3-month Bibor	2.18	2.25	2.25	2.45
10-year yield (%)	3.05	3.00	3.00	3.20
THB/USD (onshore)	32.8	33.6	34.2	35.0
Source: CEIC, Deutsche Bank Global Markets Re	esearch, Nation	al Sources		



ECONOMY REPORT BY DEUTSCHE BANK



also become challenging in fear **Exports industry** of further accumulation of debt.

ments. There is a need for broad and needed restructuring, the ment destination ranging tax reforms to address electronics exports industry has this challenge, but given the been hit by a bout of stagnation *Taimur Baig*, prevailing fragility of the econ- in global trade. Even auto man- Singapore, omy, serious tax measures do ufacturing, a mainstay of Thai +65 6423 8681 not appear to be on the agenda. industrial activities for years, is

Aging is a key risk to the fis- petiveness, the Thai electronics

facing a slowdown in domestic and regional demand and rising competition from China and Indonesia.

Politics

Finally, the political situation continues to be a dark cloud on investor sentiment. While the military junta attempts to expedite project clearance, offer various incentives to boost capital spending, and work toward a new constitution and election next year, there are too many uncertainties about the country's political outlook and social cohesion that will continue to hold back sentiments, in our view. In addition to questions about the future of democracy, Thailand remains beset with lingering ethnic conflict in the South, regional division with some provinces in support of Along with an erosion of com- the military and others against, and high income inequality. cal position. The United Nations industry is facing headwinds There is a pressing need to reprojects Thai population to age from a variety of changes in the solve these problems along with rapidly in the coming decades, global product cycle. Companies the various economic difficulwith the dependency ratio ex- that made hard drives, desk- ties highlighted in this report. ceeding that of Malaysia, In- tops, and processors are facing That is a tall order for any coundonesia, and the Philippines by fast changes in the demand try, but for Thailand, situated 2030. Aging implies a structur- makeup which necessitates the in a region full of high growth al decline in payroll tax reve- need to overhaul their product economies, the pressure is parnue and a structural increase lineups expeditiously. In addi- ticularly acute to maintain its in healthcare and pension pay- tion to dealing with rising costs position as an attractive invest-



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NEWS BY DFDL

COUNTDOWN TO AEC: THAILAND'S JOURNEY SO FAR

By this time next year, we should be entering the dawn of the ASE-AN Economic Community. Realizing the AEC has not been the easiest task for member countries. For all member countries, it is now vital that their governments establish a substantive regime to ensure that an effective implementation of the AEC concepts to which they have committed to. In this article, we focus on the changes that are still to be made to Thai domestic laws, regulations and policies.

The AEC, to refresh, involves region; (c) region for equita- January 2015. Noting that the achieving the goal of region- ble economic development; and member countries required more al economic integration by the (d) region fully integrated into time to prepare for the ambiend of 2015. ASEAN should the global economy. 2020 was tious targets, the deadline was transform into a (a) single mar- the original deadline set for further delayed to 31 December ket and production base; (b) the birth of the AEC; this dead- 2015. In this fluctuating timehighly competitive economic line was then accelerated to 1 frame context, the new deadline







is not a "hard target" but rather In general, there are no restricwork in progress.

ASEAN member countries have cessity to protect public morals, made a notable achievement national security, human, aniin liberalizing trade in goods mal or plant life, and health. through the ASEAN Free Trade Agreement by eliminating vir- The liberalization of the servic-The achievement in tariff re- to create a competitive environ-

a milestone year to measure the tions or prohibitions on imports of most products; import prohibitions are grounded by the ne-

tually all tariffs within ASEAN. es sector in ASEAN is expected for eight professions being: enductions, however, has been ment that will lead to better and tists, architects, surveying, actarnished by non-tariff barriers. more efficient delivery of servic-Non-tariff barriers are defined as es. It is thus expected that tobarriers, other than tariffs, that gether with the progressive libdistort trade. Generally speak- eralization of services in ASEAN, task for Thailand as it is known ing, typical distortions include local professions will have the for one of the strongest serborder and behind-the-border opportunity to seek employment vice-sector protectionism in the measures that arise from gov- regionally, whereby potentially region. Historically, Thailand's ernment regulatory policies, gaining valuable international investment laws have penduprocedures and administrative experiences required for career lated between protectionism requirements which are imposed advancement, not to mention and to serve a particular purpose. higher wages. In order to imple- recognizes the importance of Thailand to date has largely ment the AEC, to promote the foreign investment for promoteliminated the non-tariff bar- trade in services and to have a ing economic growth and has riers or at least brought them free flow of labor in the region, in recent years relaxed many of under the standards acceptable ASEAN has formulated Mutual its restrictive investment laws to the World Trade Organization. Recognition Agreements (MRAs) and regulations; it has however



gineering, nursing, doctors, dencounting and tourism.

Complying with its services obligations has been a difficult liberalization. Thailand

GLOBAL HDTV Europäisches Fernsehen in Thailand empfangen! Global HDTV bietet aktuell 45 deutsche, österreichische und schweizerische Kanäle an, 10 davon in zweifacher Qualität, einmal in HD (High Definition) und in bewährter standard Qualität, weitere 8 Sender sowohl in HQ (High Quality) als auch in standard Qualität. Dreingabe: 13 britische Kanäle im HQ - Format !

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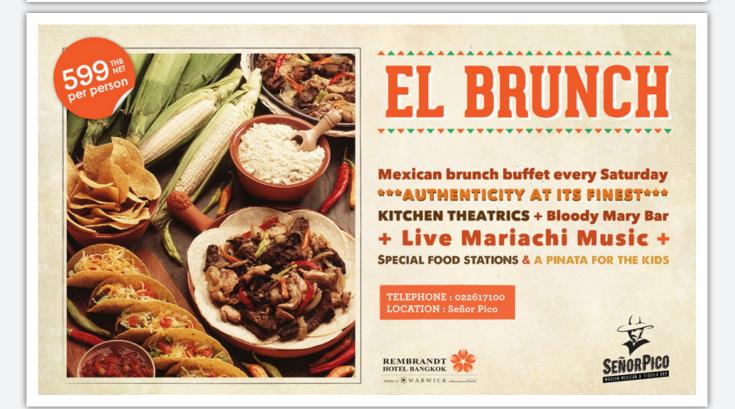
ed laws which restrict foreign to accept foreign investment in see that many of these profesparticipation in certain indus- services and subsequently reap tries where Thai nationals are the benefits derived from it. not ready to compete with foreigners. This is further shown in For Thailand to fully comply comply with the AEC, the list of the World Bank's Services Trade with its obligations under the Restrictiveness Index, which trade in services component of provides an indication of how the AEC, the following changes willing countries are to accept will be needed: foreign involvement in services. According to World Bank, the **1. Liberalization of the 39** world average is 29 on the in- Protected Professions dex; the lower this number is, the more liberal the country is There exist 39 protected profesto welcome foreign involvement sions in which foreigners are not a professional to work in Thaiin services. Thailand under the allowed to work; this law was land, local licensing requireindex has received a rating of first issued in a Royal Decree in ments must be complied with. It 48 which is well above the world 1973 and has been updated on is worth noting that all licensaverage due to its protection- several occasions. Current pro- ing exams in Thailand are conist policies. Cambodia's rating fessions listed include laborers, ducted in the Thai language and on the index is currently at 24, lawyers, tour guides, engineers any professional wishing to be a

stubbornly held on to antiquat- meaning that it is more likely and architects. It is obvious to

sions are also professions under which MRAs have been signed. In order for Thailand to fully protected professions will need to be further reduced.

2. Compliance with Local **Licensing Requirements**

The eight MRAs are still subject to all domestic laws and requlations, and thus in order for







is required to give the exam in BE 2542 (FBA) restricts the parcountry to practice in would not announced its plans to amend required to learn the Thai lan- from the international business quage and subsequently sit the community. licensing examination in Thai.

licensing requirements change in the future. Sugges- for the AEC. tions have been made to hold the licensing examination in 4. Facilitating Work Permits two possible languages being and Eliminating Thai-Foreign English and Thai. Ultimately the Workers Ratio government has a responsibility ers.

3. Promote Competition with **Foreign Professionals**

workers some form of securi- or not done in exchange of monty that they will not lose their ey or other forms of remunerationist policies would encourage of diplomatic or consular deleing and additional skills in order and other international ageneign professionals.

licensed practitioner in Thailand Thailand's Foreign Business Act isters. hinders the possibility of young tain business activities. The its obligations under the AEC, Thailand. To use nursing as an are in direct contradiction to the enacted in order for Thailand to example, a Filipino nurse quali- principles of achieving a free be able to commit to the varified in the Philippines when de- flow of labor and services. More ous MRAs which are essential for termining which ASEAN member recently the Thai government a true free flow of skilled labor. place heavy consideration on the FBA and sought inputs from **5. Promote Career Advance-**Thailand as such nurse would be the public and representatives **ment and Language Skills** proposed amendments, subject ly to benefit from the liberalito their revisions further to the zation of labor as many young To date Thailand has not pro- ongoing context of consulta- Thai professionals (a) lack the vided guidance as to how the tion, do not seem intended to interest of working abroad; will reflect Thailand's commitments and (b) possess fewer language

in creating an attractive and in- Thailand's Alien Employment English was not the mother tegral environment for foreign- Act BE 2551 requires that every tongue, Thailand ranks 48, narforeigner working in Thailand rowly outdoing Venezuela, Guaobtain a valid work permit. Un- temala, Kazakhstan, Egypt and der the act, "work" is defined Iraq among others. Thailand broadly to include work involv- currently ranks fifth in ASEAN ing physical strength or knowl- after Malaysia, Singapore, Indo-The existing protectionist pol- edge, unpaid internships, volun- nesia and Philippines. icies are in place to give Thai teering among others whether

jobs to the benefit of foreigners. tion. Only a few exemptions are Moving away from these protec- granted, such as: (a) members Thai employees to obtain train- gations; (b) the United Nations to effectively compete with for- cies; (c) pursuant to certain treaties; and (d) upon authorization by the Council of Min-

Thai. This requirement severely ticipation of foreigners in cer- In order for Thailand to fulfill professionals moving to work in principles contained in the FBA further exemptions should be

Surprisingly the Thai professionals are unlikeskills than their counterparts in other ASEAN countries.

> In fact the EF English Proficiency Index showed that out of 63 countries and territories where



would be able to compete effec- have a clear policy in place to those of their Thai counterparts, education system would allow them an advantage over Thai generation of Thai professionals of this situation, a Thai nurse mands of ASEAN. having equivalent gualification to Filipino nurses would be at a less of an advantage given the lacking language skills should they apply for a nurses position in the Philippines.



For example, Filipino nurses The Thai government should Authors: tively with Thai nurses as their promote the development of Kunal Sachdev qualifications are on par with Thai professionals. Altering the *(kunal@dfdl.com)* and at the same time their su- the government to develop a Audray Souche perior language skills will give strategy to develop the next (audray.souche@dfdl.com) nurses. Looking at the inverse who are able to serve the de- Matthew Christensen

(matthew.c@dfdl.com)

For more information please contact thailand@dfdl.com



INTERN

WELCOME TO NEW CORPORATE MEMBERS:

Buchi (Thailand) Ltd.

77/121 Sin Sathorn Tower, 28th Flr., Unit C, Krungthonburi Road, Klongsan, Bangkok 10600 Tel: 02-862-0851 Fax: 02-862-0854 *E-mail: bacc@buchi.com* Website: www.buchi.com

Representatives:

Mr. Marco Meuri, Marketing Manager South East Asia, Swiss, in Thailand, and Mr. Stefan Buechler, Area Sales Manager South East Asia, Swiss, in Thailand

Activity:

Trading of equipment for evaporation, distillation, diagnostics

Ata Services Co., Ltd.

2/51 Soi Bangna-Trad 25, Bangna, Bangkok 10260, Thailand Tel: 02-744-3180 Fax: 02-744-3177 *E-mail: info@ata-services.com* Website: www.ata-services.com

Representatives: Mr. Thierry Guillossou, Managing Director, French, and Ms. Siriporn Chiwaraphan, Managing Director, Thai

Activity: Service of general administration matters

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REGULA SCHMIDHAUSER

Name

Regula Schmidhauser

Occupation/Employer

Business Development Manager, DFDL Legal & Tax Services

DFDL is a truly ASEAN full service law firm with 12 offices in eight of the 10 ASEAN countries and soon a new office in the Philippines. Our over 130 legal advisers and lawyers and 300 staff specialize on in- and outbound investments to and from Southeast Asia and its emerging markets, cross-border transactions as well as energy projects.

What does a Business Development Manager in a law firm do?

I am responsible for Thailand, the Lao PDR and the regional

practice groups Energy, Mining & Infrastructure and Tax. For these markets and sectors, I work on new client acquisition strategies, developing and implementing business opportunities as well as client retention and client satisfaction programs.

This can be through supporting the legal advisers with fee proposals, client pitches and presentations or through networking, meeting new contacts etc. as well as preparing the most up-to-date marketing, communication and promotional material.

My team and I are often the first contact that a potential client will have with the firm. We make sure that they will be introduced to the best and most suitable legal adviser for their specific questions in a timely and efficient manner.

What is a truly ASEAN company?

DFDL was founded in the Lao PDR 20 years ago and then expanded to Cambodia, Myanmar, Vietnam and so on. Although many foreigners work in our firm, our roots are purely Asian and stem from emerging markets. Our target markets are within Southeast Asia and South Asia - that is where our expertise and knowledge lies. This gives us unique insights into doing business in this region, insights which are extremely beneficial to our clients.

How is it working for an ASEAN company vs. a European or Swiss company?

It is very interesting to be in touch with so many different people on a daily basis. In every office we have a majority



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MEMBER INTERVIEW

of local employees and a multitude of nationalities.

It helps to be multi-lingual and having had cross-cultural experience before. As a Swiss I am used to an intercultural environment. We like to help facilitate communications and cultural understanding between nationalities and backgrounds.

Compared to a Swiss or European company we probably do things a bit differently: communications, apparent pressure, timing and how things are handled in general.

We work as hard, if not harder, than companies in the West. Overall our work is on an international standard and very similar to non-Asian firms. I am very impressed with the team and my colleagues.

And of course, we like to eat together...

Do you travel a lot for your job?

Actually I don't travel as much
as I would like to, but I am
fortunate that due to regional
initiatives and our regional
team, I get to travel a few
times a year to different offic-
es. This year I visited Cambodia
and Vietnam. Other than that,
I "travel" on Skype every day
around the region to connect
with colleagues, even as far as
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around the region to connect
with colleagues, even as far as
Australia.A bit more
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How is your team organized?

In the operations departments such as Business Development and Marketing at DFDL, we work in virtual teams. This means that in each country, we have a similar position, e.g. Business Development Manager, and we report to our head of department at the regional headquarters in Phnom Penh, Cambodia.

A bit more about yourself: you purposely moved to Bangkok from Switzerland. Why Bangkok and not the

more traditional expat destinations such as Hong Kong or Singapore?

I would rather say, I purposely moved to Southeast Asia. There were mainly three aspects that I took into account before the move:

- a) Heart
- b) Relationships
- c) Research

I have travelled extensively in Asia (and all over the world): Southeast Asia, Thailand and Bangkok in particular have always been my most favorite



MEMBER INTERVIEW

destinations. Over the years I built friendships and got to know a number of people who live in the region. Finally, I researched all three destinations – Bangkok, Hong Kong, Singapore – for the best business opportunities for me. Apart from following my heart and being reassured by friends, which I knew would make my life here quite comfortable, research such as HSCB Expat explorer (https://www.expatexplorer.hsbc.com/#/country/ Thailand) or the UBS Prices and Earnings report (www.ubs.com/ prices and earnings) showed that **zerland**? the standard of living and the quality of life in Bangkok ranks very high.

Despite all these considerations for your relocation: have you encountered challenges with the Asian working environment?

I certainly did and still do.

My sense of timing is still trimmed to a Swiss clock. I often have to take a step back and be patient. I learnt very quickly that it won't do me any good to ask too many questions in too short a time frame. Things get done in time, but just at a different pace.

Although not overt, there is a hierarchy based on many facets. From the Western management style and Swiss German culture, I was used to a flat, transparent company structure. It is sometimes challenging to find the right approach to get to the core of an issue or to get the accurate information.

The Thai people are considerate about the people around them and sometimes do not want us foreigners to worry if they feel that they can solve the problem themselves.

What do you appreciate about Bangkok that you did not have when working in Switzerland?

We have a great atmosphere at the office: It is like a big family that takes care of each other. The culture, not just in our office, is collective rather than individualistic.

And as a connoisseur of Asian food it is a daily pleasure to discover delicious, very affordable dishes.

Do you think it is easier or harder to do business in Asia for a woman?

Personally I don't pay a lot of attention to the gender question. Anyone who does a good job will be respected and appreciated. Now, I do think that I have a few advantages because maybe women come across as less intimidating and more empathic than men which helps for example with the integration in the Thai team. Also, there is a large female work force in Thailand - it is easier for me to approach them at a networking event as we can relate to each other easily.

Do you have any tips for people or companies that consider moving to Thailand?

My experience in Asia is absolutely amazing and I think I have been very, very lucky. However, it is not purely based on luck. Many people tell me that I did my "home work" (see above).

Regardless whether an individual or a company want to make the move to Thailand or any other Asian country, it helps tremendously to have an idea of what to expect. So:

- Research, research, research...;
- Travel a lot; visit the places where you want to set up camp and stay for a while;
- Listen to your colleagues and people around you;
- Learn about the culture and the customs, because you are a guest in a foreign country; and
- If you can, learn the language.

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SPORTS DAY 2014

Deutschsprachige Schule Bang- Swiss Section - Deutschsprachige RIS sports facilities.

action and team spirit.

other quests were greeted with swimming, and games like Ulti- with their awards.

annual RIS Swiss Section - Tellenbach, the Principal of RIS volleyball and water polo. kok Sports Day took place on our Schule Bangkok, who wished all The highlight of the games was school campus as well as at the participants a successful Sports again the relay at the RIS Swiss day. Later, students from Grade Section - Deutschsprachige 11 and 12 arranged a warm-up Schule Bangkok sports field at Every year, all students eagerly for the whole school to partic- 11am where mixed groups of look forward to the sports day ipate in. As usual, an exciting all grades presented an exciting and enjoy this day of movement, program had been created for competition to the spectators. the Sports day.

On 9th December 2014, the a welcome by Mr Dominique mate Frisbee, tchoukball, beach

At 11.45 am, all students and The day started with the tradi- All students were competing in visitors came together for the tional school assembly at 7.30 different teams and disciplines closing ceremony of the Sports am. The students, teachers, ad- and took part in various activ- Day, where the most successful ministrative staff, parents, and ities, including track and field, students were proudly presented



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RIS SWISS SECTION DEUTSCHSPRACHIGE SCHULE BANGKOK **CONCERT OF GRADES 4, 5 AND 4/5E**

On Wednesday the long-awaited concert of the Grades 4 and 5 from both the English and the German streams took place at the RIS Swiss Section -Deutschsprachige Schule Bangkok. The students surprised the audience with their performances which comprised various genres such as folk, rap and pop.



PROJECT WEEK "THAILAND"

Primary students the chance to its annual project week. deepen their knowledge about

eas and to work together with crafting, playing, singing and on Monday and lovely paper ele-

RIS Swiss Section – Deutschspra- other students in small groups drawing around the theme of chige Schule Bangkok offered its on different assignments during "circus animals". In the classroom of Basis Level teacher Ayesha Sadiq, the students our host country in various ar- The Basis Level classes were crafted beautiful paradise birds



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RIS SWISS SECTION DEUTSCHSPRACHIGE SCHULE BANGKOK



phants on Tuesday as a preparation for their field trip to Safari World on Wednesday.

On the third day of our annual project week, the group "Life along the Khlong" consisting of 13 students from grades 2 to 6 went on a field trip to deepen their knowledge about traffic, animals and humans living along the canals in Bangkok. The Kindergarten A, B and E took a walk together to the neighboring Moo Ban Chock Chai in order to disabout in the previous days.

On the fourth day of our project week, the "Khlong model group" After the performances, the stumock-ups and the "Wow" project football or letting their selfgroup finalized their beautiful made kites fly. kites ("wow" is Thai for "kite"). their rehearsal for the closing ceremony on the following day. up to the Basis Level showed next project week! different performances on our open-air stage.

cover animals they had learned Grade 2 to Grade 6 students presented their project results to the audience.

completed their cutting-edge dents enjoyed their day playing

Our Kindergarten students held Everyone was invited to join the students for a delicious noodle soup lunch. Parents, students, During the closing ceremony of teachers and staff enjoyed this the project week, students from exciting morning and everyone our nursery group "Lernzwerge" is already looking forward to the

Important events in the second semester of the school year:

31.01.2015 Thai.Ger Supporters Charity Football Tournament 25.02.2015 Open House Day (7:30 - 14:40) 11.06.2015 Flea Market (11:10 – 12:45) 12.06.2015 Graduation Ceremony 13.06.2015 Matura Ball 19.06.2015 Last Day of School

Please visit our website – www.ris-swiss-section.org – and get more information about our upcoming events.and get more

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MEMBER CONTRIBUTION

AMENDMENT OF GUARANTY LAW

Assembly did pass the new law ty agreement or mortgage agree- the debtor. *on quaranty law, taking effect* ment. In practical, the quaranty after 90 days from the date of agreement and mortgage agree- 3. The amended law prescribes proclamation, which will be on ment were prepared in a stand- notice procedure when demandthe 12th February 2015.

the law on guaranty and mort- for the guarantor or mortgagor did not determine any detail gage is due to former provisions was not clear and mostly unlim- for such procedure; the creditor stipulated in the Civil and Com- ited. The amended law has stip- was entitled to call the guaranmercial Code is not insufficient ulated that the guaranty agree- tor to pay for the debt whenevfor protection rights of guaran- ment and mortgage agreement er the debtor became in default. tor and mortgagor. Legal loop- have to indicate an objective However, the amended law has hole is the problem that either for source of debt guaranteed or clearly prescribed that notice quarantor or mortgagor had mortgaged, characteristic of the to the guarantor for paying the being explored by a bank as a debt, credit limit and period debt must be made within 60 creditor. The amendment of the for quaranty or mortgage (ex- days from the date the debtor law at this period can be said cept revolving loan agreement). becomes in default; otherwise, that increasing of protection for These will make the clearer view the guarantor is free from any guarantor and mortgagor is more for the guarantor and mortgag- liability on interest, compensaconcerned. The law in principle or to realize the limitation of tion or other burdens incurred does not prefer guarantor and liability before binding him/ after expiration of such defined mortgagor, which are regarded herself by the creditor, which is period. For mortgage, the former as the third party, to be in ex- mostly the financial institution. law also did not set any period cess of liability; essences of the amendment are as follows:-

Proclaimed in the Government ment must demonstrate an un- or must be liable to the debt, ard form drafted and designed ing guarantor to pay the debt by the bank, as the creditor, or enforcement of mortgage. The reason for amendment of whereby an extent of liability The previous law on guaranty

2. The amended law prescribes prior to enforcement of mortthat any term and condition of gage, but the amended law has 1. The amended law prescribes guaranty agreement and mort- specified the notice period for that required information must gage agreement, which raises debt payment of 60 days from be clearly described in guaranty more burden and obligation to the date the debtor obtains noagreement and mortgage agree- the guarantor and mortgagor, tice while the notice must be ment. Before amendment, the shall be void. For example, term served to the mortgagor within law did not specify whether in requiring that guarantor must 15 days from the date of notice quaranty agreement and mort- be liable as much as co-debtor, delivery to the debtor; othergage agreement must be shown term defining that mortgagor wise, the mortgagor will be free any details. At least the con- must be liable beyond mort- from any liability on interest tents contained in the quaranty gaged amount or any term say- and compensation incurred afagreement and mortgage agree- ing that guarantor or mortgag- ter expiration of such period.

Gazette on the 13th November derstandable element that such which the creditor has extended 2014, the National Legislative agreement was [purely] guaran- the period of debt payment to

of notice serving for the debtor



MEMBER CONTRIBUTION

The amended law as above de- tered in the future. The effect scribed relieves the quarantor will be cover in broad area; paralso prescribed that the pro- guarantor and mortgagor to be visions of such amended law liable jointly with the bank as would give force to some of the co-debtor and principal debtor ments, executed before the law of liability on quaranteed debt. takes effect; for example, notice procedure for guarantor to pay *dhira@hutterdhira.com* the debt or notice procedure for mortgagor to pay the debt prior to enforcement of mortgage.

As a consequence of the amendment of the law, it will have an effect on several quaranty and mortgage agreements which were already made or to be en-

and mortgagor's burdens and ticularly the banks, demanding quaranty and mortgage agree- in all respects without any limit



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Herzlich willkommen!

Regelmäßige Gottesdienste:

am ersten und dritten Sonntag im Monat um 11 Uhr im Gemeindehaus Bangkok 125/1 Soi Sitthi Prasat, Rama IV (Nähe MRT Lumphini)

> am zweiten und letzten Sonntag im Monat um 11 Uhr im Begegnungszentrum Pattaya Naklua Road, zwischen Soi 11 und Soi 13

Regelmäßige Gottesdienste:

sonntags um 10.30 Uhr in der Kapelle des St.Louis Hospitals Bangkok, Sathon Road (Nähe BTS Surasak)

am ersten Samstag im Monat um 11 Uhr im Redemptoristenzentrum Pattaya Kapelle neben der Lobby, Sukhumvit Road

