

# Taxation of Manufacturing Entities in Myanmar

Bernard Cobarrubias 26 May 2014

# The manufacturing story



#### Key issues upon inception:

- Identifying key tax exposures
- Availing of tax incentives
- Planning the offshore holding entity; cross-border transactions

#### Key tax issues upon execution:

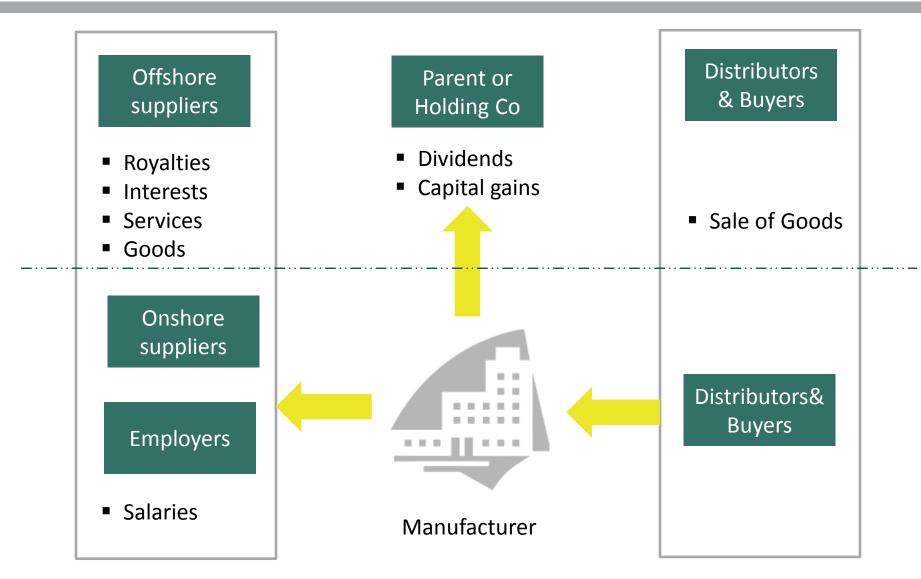
- Sourcing: tax on importation; local sourcing of materials
- Ensuring tax compliance

#### Key tax issues upon exit:

- Capital gains
- Indirect transfers
- Issues on acquisitions

# Typical transactions of manufacturing entities





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#### **Corporate Income Tax**

Entity	CIT Rate	Taxable income
Resident Company	25%	Worldwide income
Branch (FIL)	25%	Income within Myanmar
Branch (Non-FIL)	35%	Income within Myanmar
Foreign Contractor	WHT	Income within Myanmar

#### Other income taxes

- Personal income tax 0-25% residents; 35% non-residents
- Capital gains tax 10% residents; 40% non-residents
- Withholding tax various rates; creditable or final



## Withholding tax

Payment	Residents	Non-residents
Dividend	0%	0%
Interest	0%	15%
Royalty	15%	20%
Goods purchased within Myanmar	2%	3.5%
Other contracts performed	2%	3.5%
Capital Gains Tax	10%	40%



#### **Commercial Tax**

Goods or Services	CT Rate
Goods produced and sold in Myanmar (Section 11[a])	5%
Goods subject to a higher rate of CT (Section 11[b])	8-100%
Certain agricultural products if produced or imported into the country (Section 11[c])	0% or 5%
Certain products if produced or imported in the country (Section 11[d])	0%
Services (now includes all types of services except 26 services)	5%
Export of crude oil, natural gas, teak, jade rubies and jewelry	5-50%
Imported goods	Generally, 5%
Purchase from local entrepreneurs and local businesses	2%



#### **Others**

- Tax on importation
  - ✓ Import duties generally, 0 40%
  - ✓ CT on importation generally, 5%
  - ✓ Advance income tax on import and export 2%
- Stamp duties

#### Tax incentives under FIL



- New projects allowed an extendible 5 years of income tax exemption
  - Exemption on reinvested profits
  - Depreciation rate; deduction for research expenses; extension of 2 years loss carry forwards
  - 50% exemption on income tax for exported goods.
  - Foreigner individuals taxed in the same rate as the citizen.
  - Duty and other internal tax relief on imported machinery, equipment, during construction period.
  - Duty and other internal tax relief on the imported raw material for 3 years after establishment.
  - Duty and other internal tax relief on imported machinery, equipment, tools machinery part and accessories necessary for the expanded work
  - Exemption and relief of commercial tax on the products manufactured for export.

#### Tax incentives under the SEZ Law



# Incentives include:

- 5 7 years CIT exemption
- 50% reduction of income tax for next 5 years
- 50% reduction on reinvested income
- Customs duty and "other taxes" exemption for importation of raw materials (exempt zone); reimbursement of customs duty and "other taxes" (promotion zone) when exporting the goods

### Costs



#### For FIL

- Higher investment requirements than regular companies
- Greater scrutiny on activities

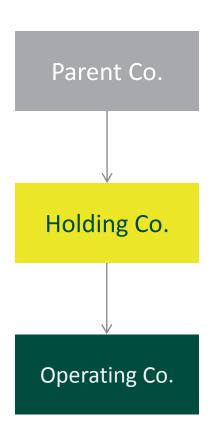
#### For SEZ

 Issues on viability of the zones such as access, availability of skilled labor, logistics, security

## Planning the offshore holding entity

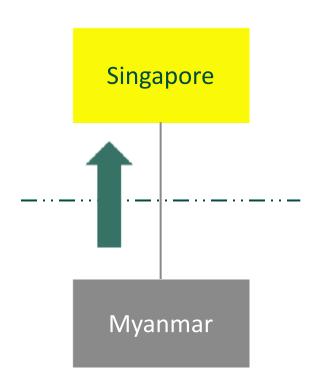


- Myanmar has DTA with a few important trade partners including India, South Korea, Lao PDR, Malaysia, Singapore, Thailand, Vietnam, UK
- DTAs allow the exemption from or reduction of WHT for nonresident income recipients
- Caveat: It is not enough that a HoldCo is legally interposed; the key is the HoldCo must be an entity with substance.



# Withholding taxes and DTA relief





Payment	MMR law	SGP-MMR DTA
Business profits (Service fees and sale goods)	3.5%	Exempt from WHT if no PE
Dividends	No WHT	5-10%
Interest	15%	8-10%
Royalties	20%	10-15%

# DTA reduction of Withholding Tax



Remittance to	Dividends	Interest	Royalties
Non-treaty	N/A	15%	20%
India	5%	10%	10%
Korea (South)	10%	10%	10-15%
Lao PDR	5%	10%	10%
Malaysia	10%	10%	10%
Singapore	10%	8-10%	10-15%
Thailand	10%	10%	5, 10, or 15%
United Kingdom	0%	No provision	Exempt
Vietnam	10%	10%	10%

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# Taxation on local purchase and sale of goods



- Withholding tax 2%
- Commercial tax of 5% passed on by the seller
- Only 2% CT is levied on the proceeds from the sale of goods which are produced and sold by registered citizen entrepreneurs or production businesses owned by citizen entrepreneurs or state-owned enterprises.

## Tax on importation of goods



#### **Customs Duties**

- **0**-40%
- Myanmar has signed Free Trade Agreements (FTAs) with its ASEAN neighbors, Japan, Korea, China, India, and ANZ
- For FTAs, country of origin is decisive in allowing reduction of duties

#### **Commercial Tax on Importation**

Commercial Tax (CT) is due upon importation. The general rate for CT is
 5% of the landed cost of the goods

#### Withholding Tax on Importation

2% advance income tax is imposed on the import and export of goods

### Withholding tax on importation



- Withholding Tax on Importation a 2% withholding tax is imposed on the import and export of goods based on Customs Assessed Value.
- The WHT can be offset from the final assessment of CIT and the excess WHT, shall be refunded to the taxpayer.
- Some exceptions:
  - Construction materials and raw materials imported during initial construction period for those with MIC permit
  - Raw materials imported for CMP-based activity
  - Imported goods by draw back system
  - Temporary importation goods

### Input CT



- The producer of goods may set-off the tax paid for the raw material or semi-finished goods
- The person who carries out trading business for buying and selling of goods may set-off the tax paid at the time of importing such goods or buying such goods
- Contract manufacturers are not subject to CT

# Tax compliance grid



Fiscal Year: 1 April to 31 March

Туре	Returns	Filing Deadline
Corporate Income Tax	Quarterly Annual Return	30 days after each quarter 3 months after FY (June 30)
Capital Gains Tax	Per transaction basis	1 month from transaction
Personal Income Tax (Employment)	Employer withholds No Annual Finalization	7 days after withholding (also monthly or quarterly)
Commercial Tax	Monthly Annual Return	10 <sup>th</sup> of each month 3 months after FY (June 30)
Withholding Tax	Per transaction basis	7 days after payment

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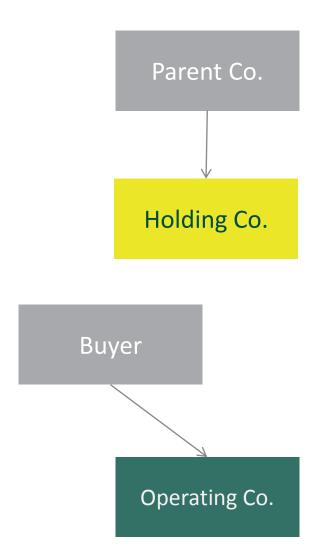
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# Capital gains



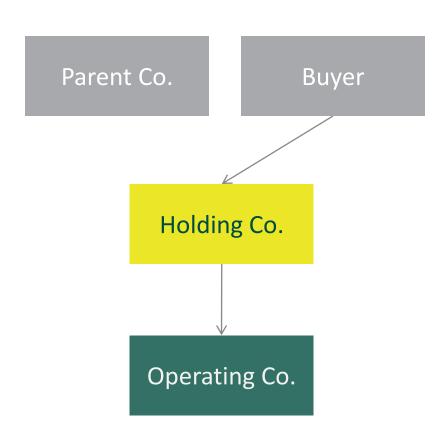
	Capital Gains from disposition of capital assets including shares
Local law	10% for residents 40% for non-residents
SG-MM	Taxable if:
DTA	<ul> <li>Property consists directly or indirectly principally of immovable property situated in Myanmar may be taxed in Myanmar.</li> </ul>
	Participation by SG resident is 35% or more and total shares alienated during the fiscal year amounts to at least 20% of the aggregate of his holding in the share capital of such company.
	■ CGT is capped at 10%



#### Indirect transfer

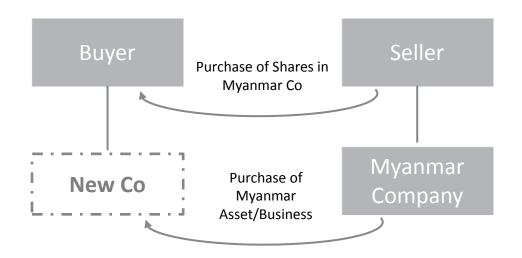


Tax shall be payable by any person under capital gains in respect of the gains realized from the sale, exchange or other ways and means of transfer of one or more capital assets within a year.



### M&A in Myanmar: Share Sale v Asset Deal





#### Share Sale Asset Deal

- Capital gains: 40% for non-resident;
   10% residents
- Stamp duties: 0.3%
- Carry over tax liabilities
- 3-year statute of limitations

- Capital gains: 10% for residents
- Stamp duty: 3%
- Commercial tax: 5%
- Section 25 of ITL buyer becomes responsible for seller's tax liabilities of previous year

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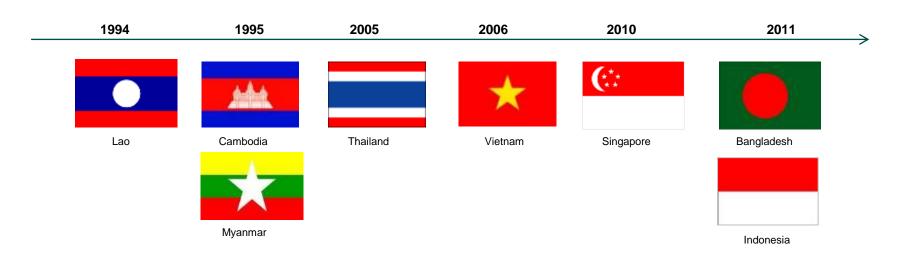
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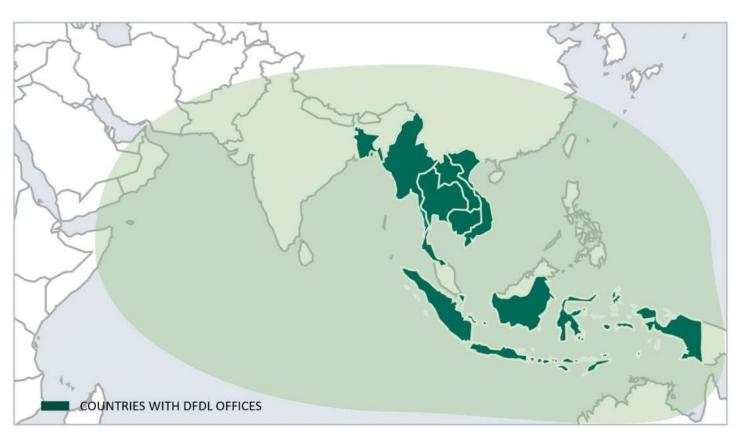


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