

MYANMAR BUSINESS INVESTMENT SUMMIT 2013

21 - 22 MARCH 2013 INYA LAKE HOTEL . YANGON . MYANMAR



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INVESTING IN EMERGING MYANMAR

Myanmar, a country that has high potential for rapid growth and development given its rich natural resources, abundant labour force, and strategic location is gradually embracing wideranging reforms.

The government is deepening and broadening management while facilitating trade and foreign direct investment (FDI) and removing structural impediments to growth by establishing physical and social infrastructure, building legal and institutional frameworks, and developing banking and financial sectors; causing the upbeat of recent near-term Myanmar's economy outlook and pick-up of FDI flow, making it one of the next rising stars in Asia.

The Myanmar Business Investment Summit 2013 is set to provide a platform for potential investors to understand the key development issues of investing in Myanmar and new economic regulations arising from latest parliamentary decision. The areas of coverage including:

- Investment Policies
- Investment Outlook & Opportunities
- Taxation and Incentives

- Infrastructure Facilities
- Human Resource
- Land Law and Availability

MYANMAR BUSINESS INVESTMENT SUMMIT 2013 FOCUSING ON:

- Agriculture
- Infrastructure
- Banking & Financial Services
- Product Manufacturing Facilities

SUMMIT HIGHLIGHTS:

- A High Calibre Plenary Session
- Special Focused Break-up Sessions on Different Industries
- The Comprehensive Services Showcase
- Post-event Field Visit
- Welcome Cocktail Reception
- Business Matching Meetings
- Yangon City Tour

FACTS ABOUT MYANMAR

| Area : | 676, 578 sq km |
|--------------------------------|---|
| Population : | 60.62 million |
| Annual Population growth rate: | 1.3 |
| People : | 68% Bamar, 9% Shan, 7% Karen, 4% Rakhine, 3% Chinese, 2% Indian, 2% Mon, 5% Others |
| Official Language : | Burmese |
| Adult literacy : | 92% |
| GDP : | US\$82.7 billion |
| GDP per capita : | US\$1,324 |
| Annual GPD Growth : | 5.5% |
| Unemployment Rate : | 5.5% |
| Inflation : | 7.3% |
| FDI Flow : | \$756.3million |
| Agriculture Products : | rice, pulses, beans, sesame, groundnuts, sugarcane; fish and fish products; hardwood |
| Major Industries : | agricultural processing; wood and wood products; copper, tin, tungsten, iron; cement, construction materials; pharmaceuticals; fertilizer; oil and natural gas; garments, jade and gems |

MYANMAR'S STRENGTHS, CONSTRAINTS, OPPORTUNITIES AND RISKS

| <u>Strengths</u> | | Constraints | | |
|----------------------|---|---|--|--|
| 1. 2. 3. 4. | Strong commitment to reform Large youthful population, providing a low-cost labor force attractive to foreign investment Rich supply of natural resources—land, water, gas, minerals Abundant agricultural resources to be exploited for productivity improvement Tourism potential | Weak macroeconomic management and lack of experience with market mechanisms Limited fiscal resource mobilization Underdeveloped financial sector Inadequate infrastructure, particularly in transport, electricity access, and tele-communications Low education and health achievement Limited economic diversification | | |
| <u>Op</u> | <u>portunities</u> | <u>Risks</u> | | |
| 1. | Strategic location | Risks from economic reform and liberalization | | |
| 2. | Potential of renewable energy | 2. Risks from climate change | | |
| 3. | Potential for investment in a range of sectors | 3. Pollution from economic activities | | |

(Source: Asian Development Bank)

FACTS ABOUT MYANMAR'S ECONOMY POTENTIAL

- Myanmar is the largest country in mainland South East Asia, with a total land area of 676,000 sq km, just under three times the size of Britain.
- The country has a long history of mining in gold, silver, copper and gemstones.
- Myanmar has substantial forest resources at around 80mn acres, ranging from the more temperate forests in the Himalayas in the north to the tropical rain forests in the south.
- The country has a 1,760 mile coastline, an extensive delta region and a large inland flood plain area which make fisheries one of the country's most important primary sectors.
- Agriculture is the key sector of Myanmar's economy. It provides employment to two thirds of the population, contributes 58% to the county's GDP and 48% of its exports.
- With its mountains and rivers, Myanmar is also developing its hydro-electric power generation capacity.
- Myanmar is one of the leading producers of natural gas via pipeline in the Asia-Pacific region, and the 11th largest exporter worldwide.
- Myanmar's natural gas export income from April to September 2012 reached nearly US\$1.7 billion.
- Foreign direct investment in 2010/11 was a massive US\$ 20bn, concentrated in the oil and gas, mining and hydroelectric power sectors. Of the extraordinary US\$ 20bn of FDI approvals in Myanmar around US\$ 14bn was from China.
- Law no. 22/90 authorized 18 industrial zones to be established around the country under the Department of Human Settlement and Housing Development (DHSHD); designated for factory development and site preparation allowed for special features such as access for heavy goods traffic, additional power transmission stations, special drainage etc.
- Six SEZs at Mawlamyine, Pa-An, Kyaukpyu, Dawei, Thilawa and Pyin-Oo-Lwin have been announced to attract foreign direct investment.
- The government concentrates on improving the business environment for SMEs whose role in the expansion of manufacturing exports is acknowledged as being critical to the country's future. Export processing and commodity processing sectors are encouraged.
- The country's infrastructure is critically reviewed in the light of the new focus on export promotion.

DELEGATE PROFILE*

Air Courier

Airline

Business Services

City Planners

Coal

Communications Services

Construction - raw materials

Construction services

Consumer Financial Services

Developers

Electric Utilities

Estate / Plantation Owners

Fish / Livestock Food Processing

Forestry & Wood Products Processing

Healthcare Facilities

Hotels & Motels

Hotel Management

Insurance

Investment Services

Manufacturing

Medical Equipment & Supplies

Misc. Financial Services

Misc. Transportation Suppliers

Natural Gas Utilities

Oil & Gas Operations

Oil Well Services & Equipment

Railroads

Real Estate Operations

Regional Banks

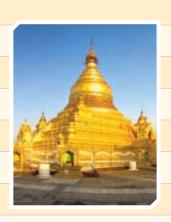
Water Transportation

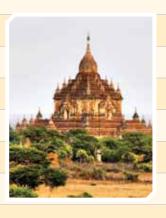
Water Utilities

















PROGRAM

| DAY ONE: 21 MARCH 2013, THURSDAY | | | | | |
|---|--|--|--|--|--|
| THE MYANMAR BUSINESS INVESTMENT SUMMIT STUDY TOUR | | | | | |
| 8:30AM | Pick-up from The Inya Lake Hotel Lobby | | | | |
| 9:00AM | Arrive at Mingalardon Industrial Zone | | | | |
| 11:00AM | Arrive Myanmar International Port Terminals Thilawa | | | | |
| 12:00PM | Tour Thilawa Special Economic Zone | | | | |
| 1:00PM | LUNCHEON for Guest Speakers and Delegates | | | | |
| 2:30PM | Visit to Central Point Business District and Yangon Civil Heritage Structures | | | | |
| 3:00PM | Visit to the Bogyoke Aung San Market and Yangon University | | | | |
| 4:00PM | Study Tour Ends; Return Trip to Inya Lake Hotel | | | | |
| | DAY TWO: 22 MARCH 2013, FRIDAY | | | | |
| 7:30AM | MBIS 2013 Registration Begins Venue: Foyer of The Mingalar Ballroom, Inya Lake Hotel | | | | |
| 8:30AM | Delegates Take Their Seats at Ballroom Venue: The Mingalar Ballroom, Inya Lake Hotel | | | | |
| 8:30AM | Arrival of Distinguished Guests | | | | |
| 8:30AM | Arrival of Guest of Honor H.E. Dr. Kan Zaw, Minister, Ministry of National Planning and Economic Development, Republic of the Union of Myanmar | | | | |
| OPENING CEREMONY | | | | | |
| 8:50AM | Myanmar Cultural Dances | | | | |
| 9:00AM | INTRODUCTORY REMARKS Datuk Dr. Abdul Aziz S.A. Kadir, Chairman, Confexhub | | | | |
| 9:10AM | KEYNOTE ADDRESS AND LAUNCH OF MBIS2013 SUMMIT: MYANMAR: A RAISING DAWN IN ASIA – OUTLOOK & OPPORTUNITIES FOR FOREIGN INVESTMENT H.E. Dr. Kan Zaw, Minister, Ministry of National Planning and Economic Development, Republic of the Union of Myanmar | | | | |
| 9:40AM | Networking & Refreshments Break | | | | |







PROGRAM

| | | PLENARY SESS | ION | | |
|---------|--|---|---|---|--|
| 10:00AM | PLENARY ADDRESS 1: WHY INVESTING IN NEW MYANMAR: KEY ECONOMIC PRIORITIES AND FOREIGN INVESTMENT POLICY | | | | |
| 10:30AM | PLENARY ADDRESS 2: FOREIGN ENTITY FORMATION STRUCTURE AND LABOUR MARKET A Wholly Owned vs. A Joint Venture Advantages Foreign Investment Incentives and Business & Expatriate Taxation Laws Accounting standards and Filing Requirements Manpower Status & Development Program and Immigration Law for Expatriates | | | | |
| 11:00AM | PLENARY ADDRESS 3: STATUS OF INFRASTRUCTURE DEVELOPMENT IN URBAN AND RURAL AREAS IN RELATION TO TRANSPORTATION, UTILITIES, TELECOMMUNICATION, COMMERCIAL AND SPECIAL ECONOMIC ZONE | | | | |
| 11:30AM | PLENARY ADDRESS 4: BUSIN | NESS TAX STRUCTURE AND (| COMPLIANCE | | |
| 12:00PM | Open Forum: Comments, Questions and Answers | | | | |
| 12:30PM | Luncheon for Guest Speaker | rs and Delegates | | | |
| | | CONCURRENT SES | SSIONS | | |
| | AGRICULTURAL SECTOR | INFRASTRUCTURE SECTOR | BANKING & FINANCE SECTOR | MANUFACTURING SECTOR | |
| 1:30PM | Paper 1: Development and Policies of Myanmar's Agricultural Sector: Status and Updates | Paper 1: Myanmar's Infrastructure Development Plan for Sustainable Foreign Investment | Paper 1: Myanmar Banking and Financial Services Sector: Outlook and Opportunities | Paper 1: Myanmar's New Industry Master Plan: Status and Opportunities | |
| 2:00PM | Paper 2: Investing in Palmoil And Rubber Plantations in Myanmar: Investment Opportunities and Policies | Paper 2: Public Facilities Development Plan and Opportunities Rail, Road, Shipping Port & Airports Telecommunications Medical Facilities | Paper 2: Retail and Commercial Banking Master Plan for Foreign Investment Participation: Regulatory Framework and Incentives | Paper 2: Accessing Myanmar Natural Resources for Product Manufacturing Value Addition: Directions and Strategies | |
| 2:30PM | Paper 3: Investing in Livestock and Fisheries Production in Myanmar: Investment Opportunities and Policies | Paper 3: Commercial and Residential Properties Development Outlook and Opportunities | Paper 3: Capital Market And Asset Management Development Plan in Myanmar: Status and Opportunities | Paper 3: Special Economic Zone: Tariff Incentives and Connectivity | |
| 3:00PM | Networking & Refreshments Break | | | | |
| 3:30PM | Paper 4: Investing in Agrobased Processing and Products Manufacturer Industry: investment opportunities and Policies | Paper 4: Tax and Legal Structure in Infrastructure Investment | Paper 4: Government Debenture and Bond Master Plan: Status and Opportunities | | |
| 4:00PM | Q&A | Q&A | Q&A | Q&A | |
| 4:30PM | | MYANMAR BUSINESS INVES | STMENT SUMMIT 2013 ENDS | 5 | |

The Exhibition / Sponsorship Opportunities

The sponsorship program has been specially designed to give industry leaders opportunity to increase visibility and enhance corporate profile. Partners and sponsors will enjoy sustained profiling impact through continuous promotion before, during and even after the conference. There are various opportunities to support and be associated with this prestigious and unique event. Contact the organizer for more details.



MYANMAR BUSINESS INVESTMENT SUMMIT 2013 REGISTRATION FORM



| Title Mr. Mrs | s. Ms. Dr. | Others (specify) : | <u></u> | | | | | |
|---|--------------------------|---------------------------------|--------------------|---|--|--|--|--|
| Name (as per passport) | | | | | | | | |
| Email (for correspondence purposes) | | | | | | | | |
| Passport No. | | | Date of Issue | D D / M M / Y Y Y Y | | | | |
| Country of Issue | | | Expiry Date | D D / M M / Y Y Y Y | | | | |
| Job Title | | | | | | | | |
| Company | | | | | | | | |
| Address | | | | | | | | |
| | 1 , , , , | | | | | | | |
| City/State | | | Postcode | | | | | |
| Country | | | | | | | | |
| Telephone* | | | Fax* | | | | | |
| | *(Please include country | and area code) | | | | | | |
| Fee per Delegate 1-2 Delegates 3 & Above | | | | | | | | |
| Normal Rate (registration with | FULL payment received | l before 20 February 2013) | USD1200 | USD1000 | | | | |
| Walk-In Fee (registration with | FULL payment received | l after 20 February 2013) | USD 1 | 1500 | | | | |
| Yes! I will attend the: Myanmar Business Investment Summit 2013 Myanmar Business Investment Summit 2013 Study Tour Please Tick: Vegetarian Halal | | | | | | | | |
| PAYMENT | | | | | | | | |
| ■ Full payment is required with your Registration Form before the Summit day. Tax-Receipt will only be issued upon receipt of full payment. | | | | | | | | |
| Summit registration fee includes lunch and refreshments. The Summit registration fee, however, does not include travel, accommodation and incidental costs. | | | | | | | | |
| inclucifical costs. | | | | | | | | |
| | l be made in USD (\$) | by bank draft, telegraphic trar | sfer or cash only. | | | | | |

PARTICIPATION TERMS & CONDITIONS

- Delegates may be substituted at any time, in writing, at NO extra charge.
- Cancellations received in writing before before 15 February 2013 will be refunded, less a USD100 administrative fee. Cancellations received
 thereafter are not refundable.
- Confexhub reserves the right to reschedule or cancel the conference, exhibition, cocktail reception, due to circumstances beyond their control and reserves the right to make changes to the conference program or speakers without prior notice.
- Should the event and all its related activities be cancelled, curtailed or adversely affected by any cause not within the reasonable control of Confexhub including but not limited to war, fire, national emergency, labor dispute, strike, lock-out, civil disturbance, Act of God, or non-availability of premises for any reason, Confexhub shall be under no obligation to refund all or part of the sums paid by the delegate in respect of his/her participation in the workshop. Confexhub shall be under no liability to the delegate or any other person in respect of any actions, proceedings, claims, demands, losses (including consequential losses), costs or expenses whatsoever which may be brought against or suffered or incurred by the delegate as the result thereof



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