

## WORKSHOP: MANAGING M&A TRANSACTIONS IN THE GREATER MEKONG REGION

In 1994, DFDL was founded in Vientiane and Phnom Penh with a unique vision: to build a leading integrated international law firm that offers investors a unique combination of international-standard, on the ground experience in the frontier markets of Asia, with technical excellence across our core areas of expertise. Since then, DFDL has expanded its presence in Asia, with over 120 lawyers in our offices in Bangladesh, Cambodia, Indonesia, Laos, Myanmar, Singapore, Thailand and Vietnam.

What makes us truly different from our peers is our unique offering of international-standard project counsel, English law counsel, and local law counsel expertise and advice in our frontier markets, as well as in the more established jurisdictions we cover. Leveraging our deep and long-standing presence and experience in the region, DFDL continues to build on our reputation for being the obvious first choice for sophisticated transactions in frontier markets across Asia. As Asia continues to expand and thrive, so has DFDL. We are now uniquely positioned with 10 offices in developing Asia, an office in Singapore and an expansionary vision; which makes us the only firm that can truly secure your access to these promising growth markets.

DFDL established a full-service permanent presence in Bangkok in November 2005 to better support its growing client base in Thailand, especially related to Thai based financial institutions and businesses investing in Cambodia, Laos, Vietnam, South Asia and beyond. Since which time, it has expanded and established a thriving real estate practice with offices in Samui and Phuket; a Corporate Finance practice group advising borrowers and lenders on raising funds; and a labor law practice group.

The Thailand team works closely with our other offices in the Mekong Region to provide seamless and efficient international standard legal and taxation services, with an in-depth, personal knowledge of the local environment.

Our legal advisers have advised on and are well versed in a wide range of legal areas, from the feasibility phase through Investment Phase and Operational Phase.

## DFDL Across Southeast Asia, South Asia, The Middle East And Beyond

Our mission is to provide seamlessly integrated and solutions-oriented legal and tax services to establish, structure and protect our clients' business interests. DFDL is also actively involved, in tandem with local jurisdiction stakeholders, in developing the legal and regulatory environments of the emerging markets in which we operate.

To achieve this mission, DFDL leverages the breadth of its industry-specific expertise, the depth of its local experience, and the extent of its pan-Asian reach.

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