REGIONAL TAX & CUSTOMS PRACTICE

DFDL's Tax & Customs Practice Group (TCPG) is a unique team that features both lawyers and accountants with a passion for taxation.

Local Knowledge and Relationships: DFDL's strength is found in understanding local tax practices and finding solutions that work on the ground. Our relationships with government authorities are crucial in that regard.

One Stop Tax and Legal: Clients benefit greatly when both the tax and the legal aspects of their transactions are addressed in one integrated service.

New Tax Practice Areas: We pioneer tax practice areas which are quickly coming to the forefront in this region. Our credentials on international taxation and double taxation customs duties, Free Trade Area advisory, litigation and tax arbitration.

Delivering solutions in practice: We offer real value solutions that work in practice, not just advice. We implement our advice right down to the level of the tax filings, staying in close touch with the day-to-day tax issues that clients face.



Edwin Vanderbruggen

FDLMEKONG

Managing Director, Tax & Customs Practice Group

Edwin Vanderbruggen, former adviser to the Cambodian tax authorities and the World Bank/Asian Development Bank, is "simply excellent at what he does" (Chambers Asia) and "impresses with his great depth of tax knowledge and experience" (Chambers International).

He is a specialist in finding structuring solutions for investment projects and financial transactions. He regularly trains and advises tax authorities on policy and administration, and represents clients in tax controversy projects.

Edwin also heads our successful regional Customs & FTA work. He lectured at various universities in Europe and in the region, and published 6 text books and numerous articles on taxation. Most recently he authored "Tax in Cambodia" a 220-page in-depth practical guide to the Cambodian tax system.

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Jean Loi

Partner, Tax & Customs Practice Group

Jean Loi is widely recognized as one of Cambodia's most experienced tax specialists, formerly a tax partner with PwC Cambodia and Vietnam.

Jean is a highly successful tax adviser with a CPA background. She assisted on many big projects and market entries in Cambodia such as the hydro and coal power plant projects, oil exploration blocks and market entry of international banks into Cambodia. She has particular expertise in infrastructure, energy projects, telecommunication and financial institutions. Jean assisted clients with the Cambodian and international structure.

Over her long experience in Cambodia, Jean assisted the Royal Government of Cambodia with redesigning the Tax regulations as well as with other tax administration and policy issues.

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Regional TCPG Senior Advisers









Huy Cam Luu

Senior Tax Manager

Huy is a career tax lawyer with a J.D. from Hofstra and an LL.M. in taxation from Georgetown University. He has over 8 years' experience in top tier law and tax advisory firms in New York. Huy combines his international tax expertise with a detailed knowledge of Vietnam taxes. He has, among other things, much experience with employee remuneration plans, real estate development and designing international corporate tax strategies.

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Pham Ngoc Thuan

Senior Tax Manager

Thuan is an experienced tax adviser with a degree in economics and accounting. He has over 11 years work experience, most recently with a Big 4 in Vietnam. He has advised, just to name a few examples, on tax implications of large construction and engineering projects, major acquisitions and on several highly publicized real estate developments.

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Laysym Sim

Senior Tax Manager

Laysym is an experienced tax adviser with a degree in management. He has over 10 years work experience, including with a Big 4 in Cambodia where he was responsible for relations with the tax authorities. He has advised, just to name a few examples, on tax planning of large property projects, transport companies, employee benefits and conducted tax due diligence on several major acquisitions in Cambodia.

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Clint O'Connell

Senior Tax Manager

Clint is a tax lawyer with over 10 years' experience in tax consulting, of which 3 years in Cambodia. He recently worked with a Big 4 in Cambodia where he led a team of tax consultants.

Clint has advised a wide range of clients on structures and taxation aspects of their operations in Cambodia including legal due diligence, corporate income tax, personal income tax and indirect taxes. He has a broad range of clients, in particular clients in infrastructure, telecommunications, consumer products, oil and gas. Clint holds a Bachelor of Law Degree from Victoria University in Wellington, NZ.

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Jack Sheehan

Senior Tax Manager

Jack Sheehan is a well-known tax expert with a CPA background with a solid 10 years' experience in taxation, tax planning and accounting. His extensive experience with the Lao tax system makes him one of Lao's most distinctive tax professionals. He advised multinational companies, international organizations and state owned enterprises on tax planning and tax compliance. He is particularly experienced in energy, mineral resources, manufacturing, distribution, and engineering and construction. Jack heads DFDL's tax team in Vientiane and is a member of DFDL's regional tax strategy team, which advises clients on international and regional tax structuring.

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Senesakoune Sihanouvong

Tax Adviser

Senesakoune is experienced in the field of taxation, finance and accounting with a sound knowledge of Lao legal issues. He graduated from the National University of Laos with a Bachelor in Law in the field of Administrative Law and holds an MBA with a major in International Public Management from the Asian Institute of Thailand. He also holds a Master of Science in International Finance degree from CERAM Sophia Antipolis, France. He speaks Lao, French, English and Thai.

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Nipaporn Supha-utchaichan

Tax Adviser

Nipaporn's areas of practice include corporate taxation, real estate tax structuring and international tax issues. Nipaporn has an LL.B. from Assumption University and an LL.M. (International Program) from Chulalongkorn University. She has also obtained an LL.M. from University of London (Queen Mary). She speaks Thai and English.

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Which tax services do we offer?

DFDL Mekong offers a full range of professional tax services, including:

- Corporate Tax Planning Strategies
- Tax Efficient Market Entry Advisory Services
- Real Estate Tax Structuring
- Oil, Gas and Mining Tax Services
- Expatriate Employee Tax Services
- Corporate Tax Compliance
- Customs and FTA Advisory

Contact us to receive a deal list.

- Mergers, Acquisitions and Tax Due Diligence
 International and Regional Tax Optimization
- Transfer Pricing Advisory and Benchmarking
- Taxation of Banks, Insurance & Financial
- Services
- Tax Audits, Controversy and Litigation
- Government Consulting

DFDL Client Workshops

We regularly organize practical workshops on tax, legal and customs issues. Click <u>here</u> to find out more about our upcoming events.



Publications and tax blog

Our advisers frequently publish practical or in-depth contributions on tax and customs issues.

- Legal and Tax Pointer: Monthly e-magazine you can download it <u>here</u>.
- www.EdwinonTax.com: Popular tax blog with insights and updates on taxation.

Where we are



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