



CAPABILITY STATEMENT

DFDL 코리아 데스크를 통한 아시아 신흥 시장 전지역의 한국 고객에 대한 통합된 특별 법률 및 세무 자문 서비스

DFDL은 1994년, 설립 이래 개척자로서 동남아시아 및 남아시아의 신흥 시장 내외에 진출 또는 확장하는 한국 고객들에게 현지의 실질적이며 실제적인 법률 및 세무에 대한 조언을 제공해 온 것에 강한 자부심을 가지고 있다. 동남아시아 및 남아시아 전지역의 현지 법률 및 세무 자문 전문 고문들로 구성된 DFDL은 아시아 신흥 시장에서의 선구적 심층적인 법률 및 세무 자문 회사이다.

동남아시아 및 남아시아 9개 국가의 12개 지사를 통합하는 DFDL 코리아 데스크는 25개의 다국적 법률 및 세무 전문 지식과 다양한 국제 경험을 골고루 갖춘 다국어가 가능한 한국인과 외국인 현지 고문들로 구성되어 있다.

전략적으로 각 관할지역에 지사를 두고 현지에서 DFDL 코리아 데스크는 각 신흥 시장과의 긴밀한 관계를 구축하는 한국 고객의 최적 법률 및 세무 자문 회사로 선택되고 있다.

“Servicing Korean Law Firms and Clients through the Regionally Interconnected and Locally Integrated DFDL Korea Desk”

With presence as pioneers since 1994, DFDL is proud to provide Korean clients, entering into and/or expanding within the South East Asia and South Asia region, with unparalleled on-the-ground premium, proactive and practical legal and tax advice on their investments into and within the frontier markets of South East Asia and South Asia.

DFDL’s Regional Korea Desk has a network of 12 offices in 9 countries with dedicated multilingual & multinational Korean, international and local cross-cultural practitioners from 25 nationalities encompassing diverse legal and tax education, expertise and experience.

Interconnected regionally and integrated locally within its respective jurisdictions, DFDL’s Regional Korea Desk is strategically situated and suited as the-go-to firm in the region to assist with culturally customized advice as it grows with its Korean clients locally, regionally and internationally.



DFDL Korea Desk | 코리아 데스크

아시아 신흥 시장의 선구적 심층적인 법률 및 세무 자문 회사
A Pioneer in the Frontier Markets of Asia



“DFDL은 매우 전문적이며 적극적인 자인 시각을 가지고 있고, 질의응답 시간과 가용성에 있어서 매우 신속하며, 메콩 전지역에 걸친 네트워크에 다양한 토탈리스트를 갖추고 있는 다국적 고문들로 구성되어 통합된 특별 서비스를 제공할수 있다.”

“DFDL has an extremely professional outlook, is very prompt in its response times and availability, and has a network across the Mekong region that works well, containing people with different skill sets.”

Chambers Asia Pacific 2020



DFDL	
	        
<p>9 countries 9 지역국가들</p> <p>12 offices 12 지역오피스들</p>	<p>Bangladesh 방글라데시</p> <p>Cambodia* 캄보디아*</p> <p>Indonesia* 인도네시아</p> <p>Lao PDR 라오스</p> <p>Myanmar 미얀마</p> <p>Philippines* 필리핀</p> <p>ASEAN Desk ASEAN데스크</p> <p>Thailand 태국</p> <p>Vietnam 베트남</p>
	<p>Dhaka 다카</p> <p>Phnom Penh 페놈펜</p> <p>Jakarta 자카르타</p> <p>Vientiane 비엔티안</p> <p>Yangon, Naypyidaw 네피도, 양곤</p> <p>Manila 마닐라</p> <p>Singapore 싱가포르</p> <p>Bangkok, Samui 방콕, 사무이</p> <p>Hanoi Ho Chi Minh City 하노이, 호치민</p>
<p>8 Regional Practice Groups 8 지역부서들</p>	<p>Banking, Finance and Technology 은행, 금융 및 테크</p> <p>Compliance and Investigations 준수 및 조사</p> <p>Corporate, Mergers and Acquisitions 기업 및 상업</p> <p>Employment and Labor 고용과 노동</p> <p>Energy, Mining and Infrastructure 에너지, 광업 및 인프라</p> <p>Real Estate and Construction 부동산 및 건설</p> <p>Restructuring and Insolvency 기업구조조정 및 지불 불능</p> <p>Taxation and Accounting 세금 및 회계</p>
	<p>French Desk 프랑스 데스크</p> <p>China Desk 차이나 데스크</p> <p>Korea Desk 코리아 데스크</p> <p>Japan Desk 재팬 데스크</p> <p>India Desk 인디아 데스크</p>
	<p>5 Desks 5 국제데스크들</p>

* DFDL collaborating firms

A COMPREHENSIVE REACH IN SOUTHEAST & SOUTH ASIA 동남아시아와 남아시아의 최적의 법률 및 세무 자문 회사

- . 9 countries | 9 지역국가들
- . 12 offices | 12 지역오피스들
- . 170+ legal and tax advisers | 170+ 고문들
- . 25 nationalities | 25 국적들

Bangladesh | 방글라데시 (2011)

3 Partners 파트너 | 21 Advisers 변호사

Cambodia | 캄보디아 † (1995)

8 Partners | 32 Consultants

Lao PDR | 라오스 (1994)

3 Partners | 8 Advisers

Indonesia* | 인도네시아 * (2011)

2 Partners | 8 Advisers

Myanmar | 미얀마 (1995)

2 Partners | 17 Advisers

Philippines* | 필리핀* (2015)

5 Partners | 9 Advisers

ASEAN Desk in Singapore | ASEAN데스크 – 싱가포르 (2010)

1 Adviser

Thailand | 태국 (2005)

5 Partners | 27 Advisers

Vietnam | 베트남 (2006)

4 Partners | 17 Advisers



In Cambodia, DFDL works in commercial cooperation with Sarin & Associates.

In Indonesia, DFDL works in association with Mataram Partners.

DFDL collaborates with Philippine law firm, Ocampo & Suralvo Law Offices for local legal advice.

DFDL in Singapore is qualified as a foreign law practice and is not licensed to practice Singapore law.



DFDL고객님께,

고객님께 DFDL 코리아 데스크의 주요 실적을 보여드릴 수 있는 기회에 감사드리며, 향후 고객님과 관련된 프로젝트 또한 같이 맡아 현지의 실질적이며 실제적인 법률, 세무 및 투자에 대한 조언을 제공 해드릴 수 있다니 반갑습니다.

궁금하신 사항이 있으시면 언제든지 koreadesk@DFDL.com DFDL 코리아 데스크으로 문의 해주시기 바랍니다.

Dear Valued Client,

We are delighted to submit DFDL Korea Desk's past credentials and look forward to providing you with dedicated premium, proactive *and* practical legal, tax and investment advice on future projects.

Please do not hesitate to contact the DFDL Korea Desk at koreadesk@DFDL.com with any further questions.

LOCALLY INTEGRATED LEGAL & TAX ADVICE

TO AN INTERNATIONAL STANDARD: 다국적 법률 및 세무 전문 지식과 다양한 국제 경험을 골고루 갖춘 다국어 가능한 한국인과 외국인 현지 고문들로 구성된 DFDL 코리아 데스크의 국제 스탠다드 현지 법률 및 세무 자문 서비스.

WE UNDERSTAND ASIA:

25년 동안 아시아의 각 신흥 시장에서 축적된 현지 경험과 관할지역과의 긴밀한 관계를 구축해온 다국적 기업 및 국제 로펌의 최적의 법률 및 세무 자문 파트너.

REGIONALLY INTEGRATED FIRM:

"ONE region, ONE firm" the "DFDL way". **한지역, 한회사**.

SINGLE POINT OF CONTACT:

코리아 아시아 신흥 시장 전지역에 8개국 13개 지사를 한국 고객에 대한 통합된 특별 법률 및 세무 자문 서비스.



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BANGLADESH

- **Daelim Energy and ASMA Capital Partners B.S.C.:** Advising ASMA Capital Partners B.S.C. and Daelim on the proposed acquisition of a 108 MW gas fired power project in Bangladesh.
- **Daelim's investments and ASMA Capital Partners B.S.C.:** Advised EMA Power International, on the acquisition of a 115 MW power project and are now advising EMA Power on the development and financing of the power project in Bangladesh.
- **Daelim Energy, IFC and Clifford Capital:** Advised IFC, Daelim Energy and Clifford Capital, the lender and equity investors, on a USD 170 million financing to a Singapore entity for the acquisition of Summit Corporation Limited that owns a majority controlling stake in 17 gas and fuel based power projects ranging from 50 MW to 450 MW capacity.
- **Samsung C&T (EPC Contract):** Advised Samsung C&T in negotiating with government power companies where it was acting as the EPC contractor in the aftermath of the Isolux insolvency.
- **Samsung C&T:** Advising Samsung C&T, on tax and legal issues including work permits and visas, particularly A3 Visas, and alcohol related laws etc.
- **Korea Overseas Infrastructure and Urban Development Corporation (KIND):** Advising and assisting KIND in respect to the legal regime in relation to the development of elevated expressways and roads and highways on PPP basis in Bangladesh and setting up branch office in Bangladesh.
- **KIND:** Advising KIND in relation to the required licenses and permits including step by step procedures of the same for establishing transmission lines on PPPs, relevant government incentives including exemptions from tax or duties.
- **KIND:** Advising KIND on the legal and regulatory regime of PPP projects in Bangladesh together with foreign exchange laws, offshore loan, DSRA account, outward remittance for royalty fees etc..
- **A Korean Company:** Advising the Korean Company in relation to the criminal proceedings in Bangladesh.
- **S1 Corporation:** Advising S1 Corporation on issues on Bangladesh Laws relating to branch offices in Bangladesh including legal and regulatory formalities, work permits and visas etc.. Also, assisting the client in setting up their branch office in Bangladesh, and in obtaining relevant licenses and permits.

CAMBODIA

- Advised **IFC, Opic, Korean Exim Bank** as lead local counsel on a USD 90 M *Financing of a 60 MW IPP*, including Government payment guarantees, passage of law enforcing NY Convention, implementation agreement, power purchasing agreement, fuel supply agreement, construction agreement and related documents.
- Advised **IFC, Optic and Korean Exim Bank** on the *“Beacon Hill” Power Project* in relation to a USD 93 M IPP in Phnom Penh.
- Advised **Korean Banking Consortium** as local counsel in the acquisition of 100% of the shares in local commercial bank by conducting due diligence on the target bank, assisting with regards to the compliance of the transactional documents with Cambodian law. Also advised on the acquisition process including the regulatory requirements of the National Bank of Cambodia and other relevant ministries in Cambodia to process the share transfer and obtain the necessary approvals.
- Advised **Korean Investors** on the *Structuring of Second Priority Mortgage Financing* and assisted in securing a USD 250M construction project by the way of a second priority mortgage and a share pledge.
- Acted as a local counsel to KB Kookmin Bank, on the acquisition of 70 percent of issued shares in Prasac Microfinance Institution, the largest deposit-taking micro-loan institution in Cambodia, from the existing shareholders.

INDONESIA

- Advised a **Korean lender** on its US\$102,000,000 limited recourse financing of a mobile telephone network in Indonesia.
- Advised **Doosan Heavy Industries and Construction Co., Ltd** with regards to its EPC contract for a 700MW coal fired power plant in Cirebon, Indonesia.
- Advised a **Coal Powered Power Plant** in relation to one of the largest construction companies in Korea, including the review and translation of several construction contracts.
- Advised **one of the largest paint and chemical companies in Korea** on the establishment of PMA companies for a paint manufacturer in Indonesia.
- Advised an **Indonesian subsidiary** of one of the largest paint and chemical companies in Korea on obtaining an import license.

LAO PDR

- Assisted **Korea Tobacco and Ginseng Corporation** with a draft high-level legal and tax memorandum of advice on tobacco legislation in Laos.
- Advised **Korea Development Bank** on a proposed bilateral term loan facility valued at USD 20 million extended to Lao PDR incorporated leasing company.
- Advised **Korea Development Bank** on review of the facility provided by a Korean financial institution to an offshore company with holdings in Laos.
- Advised **Korea Development Bank** on a financing project for a Cayman Islands Company.
- Advised **Kolao group and E-mart** on its establishment of a wholesale and retail business in Laos.
- Advised **Woori Bank** on its project financing to the government of Laos valued at EUR 34.5 million.

VIETNAM

- Advised a **Korean Construction Corporation** in relation to legal advice for a report on all construction licenses for a construction contractor in Vietnam.
- Advised **Samtam Co., Ltd** on a Tra Ving Wing Energy Project, phase 1 – MW 48 and Phase 2 – MW 96, in Vietnam.
- Advised a group of **Korean Lenders** in relation to the financing of a power plant developed by the Electricity of Vietnam valued at USD 900 million.
- Advised a **South Korean Food Processing Group** on the regulatory aspects of establishing a Vietnamese-based joint venture with a Vietnamese blue chip listed company in the food processing business.
- Advised **Jinju Ham Co., Ltd** on its establishment of a joint venture with Masan Food Company Limited in Vietnam.

THAILAND

- Advised **Bithumb Global Holdings**, a crypto trading/exchange company in Korea, on an investment in a new JV company in Thailand.
- Advised **Huobi** on conducting due diligence, legal advice throughout the whole project and assistance in the transfer of shares of digital asset operators.
- Assisted **Korea Tobacco and Ginseng Corporation** with a draft high-level legal and tax memorandum of advice on tobacco legislation in Thailand.
- Advised **GS Caltex** on its application for approval from the Department of Mineral Fuels, Ministry of Energy to transfer rights, benefits, and obligations under concessions L10/43 and L 11/43.
- Advised **Korea Investment Partners Co., Ltd** and a financial affiliate of the Samsung Group on its investment in Rabbit Internet Company Ltd, having Rabbit Insurance Broker Company Ltd and Ask Direct Group Company Ltd as its subsidiaries.

MYANMAR

- A Confidential **Korean Bank** on secured registration of Representative Offices in Myanmar.
- Act as legal counsel for a Term Loan Facility in connection with the financing of **Yojin Cement**, the first foreign investment of a cement factory in **Thilawa SEZ**
- Assist **Korean Airlines** on various operational and legal matters. Advise on and reviewed various agreements including, but not limited to, a metal neutral agreement to be entered into by Korean Airlines with an American airline.
- Assist International counsel for a **South Korean Consortium** on review of the vendor due diligence report and other related advice. Advise on licensing and approval requirements for the project, concessionary rights, project documentation and structuring options.
- Advise **the Largest South Korean Car Manufacturing** Company entering into a semi knockdown arrangement with one of the largest automobile assembling company in Myanmar.



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EXCELLENCE 우수성 · CREATIVITY 창의성 · TRUST 신빙성

Since 1994 설립



방글라데시 | 캄보디아‡ | 인도네시아* | 라오 PDR | 미얀마 | 필리핀* | 싱가포르 | 태국 | 베트남

*DFDL 협력 법률 세무 자문회사 | ‡사린 및 어소시에이츠와의 상업적 협력

BANGLADESH | CAMBODIA* | INDONESIA* | LAO PDR | MYANMAR | PHILIPPINES* | SINGAPORE | THAILAND | VIETNAM

‡ DFDL collaborating firms