



**“Servicing Korean Law Firms and Clients through the Regionally Interconnected and Locally Integrated DFDL Korea Desk”**

With presence as pioneers since 1994, DFDL is proud to provide Korean clients, entering into and/or expanding within the South East Asia and South Asia region, with unparalleled on-the-ground premium, proactive *and* practical legal and tax advice on their investments into and within the frontier markets of South East Asia and South Asia.

DFDL’s Regional Korea Desk has a network of **12** offices in **9** countries with dedicated multilingual & multinational Korean, international and local cross-cultural practitioners from **25** nationalities encompassing diverse legal and tax education, expertise and experience.

Interconnected *regionally* and integrated *locally* within its respective jurisdictions, DFDL’s Regional Korea Desk is strategically situated *and* suited as the-go-to firm in the region to assist with culturally customized advice as it grows with its Korean clients locally, regionally and internationally.

*“Their international and regional presence is the most appealing.”*  
Chambers Asia Pacific 2019

**DFDL REGIONAL PRACTICE GROUPS**

Banking, Finance and Technology	Energy, Mining and Infrastructure
Compliance and Investigations	Restructuring and Insolvency
Corporate, Mergers and Acquisitions	Real Estate and Construction
Employment and Labour	Taxation and Accounting

**DFDL INTERNATIONAL DESKS**

- ASEAN Desk
- Korea Desk
- China Desk
- Japan Desk
- India Desk
- French Desk

**DFDL**



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*“DFDL has an extremely professional outlook, is very prompt in its response times and availability, and has a network across the Mekong region that works well, containing people with different skill sets.”*

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## Thailand

- Advised **Bithumb Global Holdings**, a crypto trading/exchange company in Korea, on an investment in a new JV company in Thailand.
- Advised **Huobi** on conducting due diligence, legal advice throughout the whole project and assistance in the transfer of shares of digital asset operators.
- Assisted **Korea Tobacco and Ginseng Corporation** with a draft high-level legal and tax memorandum of advice on tobacco legislation in Thailand.
- Advised **GS Caltex** on its application for approval from the Department of Mineral Fuels, Ministry of Energy to transfer rights, benefits, and obligations under concessions L10/43 and L 11/43.
- Advised **Korea Investment Partners Co., Ltd** and a financial affiliate of the Samsung Group on its investment in Rabbit Internet Company Ltd, having Rabbit Insurance Broker Company Ltd and Ask Direct Group Company Ltd as its subsidiaries.

## Vietnam

- Advised a **Korean Construction Corporation** in relation to legal advice for a report on all construction licenses for a construction contractor in Vietnam.
- Advised **Samtam Co., Ltd** on a Tra Ving Wing Energy Project, phase 1 – MW 48 and Phase 2 – MW 96, in Vietnam.
- Advised a group of **Korean Lenders** in relation to the financing of a power plant developed by the Electricity of Vietnam valued at USD 900 million.
- Advised a **South Korean Food Processing Group** on the regulatory aspects of establishing a Vietnamese-based joint venture with a Vietnamese blue chip listed company in the food processing business.
- Advised **Jinju Ham Co., Ltd** on its establishment of a joint venture with Masan Food Company Limited in Vietnam.

## Laos

- Assisted **Korea Tobacco and Ginseng Corporation** with a draft high-level legal and tax memorandum of advice on tobacco legislation in Laos.
- Advised **Korea Development Bank** on a proposed bilateral term loan facility valued at USD 20 million extended to Lao PDR incorporated leasing company.
- Advised **Korea Development Bank** on review of the facility provided by a Korean financial institution to an offshore company with holdings in Laos.
- Advised **Korea Development Bank** on a financing project for a Cayman Islands Company.
- Advised **Kolao group and E-mart** on its establishment of a wholesale and retail business in Laos.
- Advised **Woori Bank** on its project financing to the government of Laos valued at EUR 34.5 million.

## Cambodia

- Advised **IFC, Opic, Korean Exim Bank** as lead local counsel on a USD 90 M *Financing of a 60 MW IPP*, including Government payment guarantees, passage of law enforcing NY Convention, implementation agreement, power purchasing agreement, fuel supply agreement, construction agreement and related documents.
- Advised **IFC, Optic and Korean Exim Bank** on the *“Beacon Hill” Power Project* in relation to a USD 93 M IPP in Phnom Penh.
- Advised **Korean Banking Consortium** as local counsel in the acquisition of 100% of the shares in local commercial bank by conducting due diligence on the target bank, assisting with regards to the compliance of the transactional documents with Cambodian law. Also advised on the acquisition process including the regulatory requirements of the National Bank of Cambodia and other relevant ministries in Cambodia to process the share transfer and obtain the necessary approvals.
- Advised **Korean Investors** on the *Structuring of Second Priority Mortgage Financing* and assisted in securing a USD 250M construction project by the way of a second priority mortgage and a share pledge.
- Acted as a local counsel to KB Kookmin Bank, on the acquisition of 70 percent of issued shares in Prasac Microfinance Institution, the largest deposit-taking micro-loan institution in Cambodia, from the existing shareholders.

## Myanmar

- A Confidential **Korean Bank** on secured registration of Representative Offices in Myanmar.
- Act as legal counsel for a Term Loan Facility in connection with the financing of **Yojin Cement**, the first foreign investment of a cement factory in Thilawa SEZ.
- Assist **Korean Airlines** on various operational and legal matters. Advise on and reviewed various agreements including, but not limited to, a metal neutral agreement to be entered into by Korean Airlines with an American airline.
- Assist International counsel for a **South Korean Consortium** on review of the vendor due diligence report and other related advice. Advise on licensing and approval requirements for the project, concessionary rights, project documentation and structuring options.
- Advise the Largest **South Korean Car Manufacturing Company** entering into a semi knockdown arrangement with one of the largest automobile assembling company in Myanmar.

## Bangladesh

- Daelim Energy and ASMA Capital Partners B.S.C.:** Advising ASMA Capital Partners B.S.C. and Daelim on the proposed acquisition of a 108 MW gas fired power project in Bangladesh.
- Daelim’s investments and ASMA Capital Partners B.S.C.:** Advised EMA Power International, on the acquisition of a 115 MW power project and are now advising EMA Power on the development and financing of the power project in Bangladesh.
- Daelim Energy, IFC and Clifford Capital:** Advised IFC, Daelim Energy and Clifford Capital, the lender and equity investors, on a USD 170 million financing to a Singapore entity for the acquisition of Summit Corporation Limited that owns a majority controlling stake in 17 gas and fuel based power projects ranging from 50 MW to 450 MW capacity.
- Samsung C&T (EPC Contract):** Advised Samsung C&T in negotiating with government power companies where it was acting as the EPC contractor in the aftermath of the Isolux insolvency.
- Samsung C&T:** Advising Samsung C&T, on tax and legal issues including work permits and visas, particularly A3 Visas, and alcohol related laws etc.
- Korea Overseas Infrastructure and Urban Development Corporation (KIND):** Advising and assisting KIND in respect to the legal regime in relation to the development of elevated expressways and roads and highways on PPP basis in Bangladesh and setting up branch office in Bangladesh.
- KIND:** Advising KIND in relation to the required licenses and permits including step by step procedures of the same for establishing transmission lines on PPPs, relevant government incentives including exemptions from tax or duties.
- KIND:** Advising KIND on the legal and regulatory regime of PPP projects in Bangladesh together with foreign exchange laws, offshore loan, DSRA account, outward remittance for royalty fees etc..
- A Korean Company:** Advising the Korean Company in relation to the criminal proceedings in Bangladesh.
- S1 Corporation:** Advising S1 Corporation on issues on Bangladesh Laws relating to branch offices in Bangladesh including legal and regulatory formalities, work permits and visas etc.. Also, assisting the client in setting up their branch office in Bangladesh, and in obtaining relevant licenses and permits.

## Indonesia

- Advised a **Korean lender** on its US\$102,000,000 limited recourse financing of a mobile telephone network in Indonesia.
- Advised **Doosan Heavy Industries and Construction Co., Ltd** with regards to its EPC contract for a 700MW coal fired power plant in Cirebon, Indonesia.
- Advised a **Coal Powered Power Plant** in relation to one of the largest construction companies in Korea, including the review and translation of several construction contracts.
- Advised **one of the largest paint and chemical companies in Korea** on the establishment of PMA companies for a paint manufacturer in Indonesia.
- Advised an **Indonesian subsidiary** of one of the largest paint and chemical companies in Korea on obtaining an import license.



**DFDL 코리아 데스크를 통한 아시아 신흥 시장 전지역의 한국 고객에 대한 통합된 특별한 법률 및 세무 자문 서비스**

DFDL은 1994년, 설립 이래 개척자로서 동남아시아 및 남아시아의 신흥 시장 내외에 진출 또는 확장하는 한국 고객들에게 현지의 실질적이며 실제적인 법률 및 세무에 대한 조언을 제공해 온 것에 강한 자부심을 가지고 있다. 동남아시아 및 남아시아 전지역의 현지 법률 및 세무 자문 전문 고문들로 구성된 DFDL은 아시아 신흥 시장에서의 선구적 심층적인 법률 및 세무 자문 회사이다.

동남아시아 및 남아시아 9개 국가의 12개 지사를 통합하는 DFDL 코리아 데스크는 25개의 다국적 법률 및 세무 전문 지식과 다양한 국제 경험을 골고루 갖춘 다국어가 가능한 한국인과 외국인 현지 고문들로 구성되어 있다.

전략적으로 각 관할지역에 지사를 두고 현지에서 DFDL 코리아 데스크는 각 신흥 시장과의 긴밀한 관계를 구축하는 한국 고객의 최적 법률 및 세무 자문 회사로 선택되고 있다.

*“그들의 국제적, 지역적 존재는 아주 매력적이다.”*  
Chambers Asia Pacific 2019

**법률 및 세무 업무를 위한 실무 부서들**

은행, 금융 및 테크	고용과 노동
준수 및 조사	부동산 및 건설
기업 및 상업	프랜차이즈 및 유통
에너지, 광업 및 인프라	세금 및 회계

**DFDL국제데스크들**

- ASEAN 데스크
- 인디아 데스크
- 프랑스 데스크
- 차이나 데스크
- 코리아 데스크
- 재팬 데스크

**주요 내용**



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“DFDL은 매우 전문적인 시각을 가지고 있고, 질의응답 시간과 가용성에 있어서 매우 신속하며, 메콩 전지역에 걸친 네트워크에 다양한 талан트를 갖추고 있는 고문들로 구성되어 통합된 서비스를 제공할수있다.

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EXCELLENCE 우수성 · CREATIVITY 창의성 · TRUST 신빙성

Since 1994 설립



방글라데시 | 캄보디아‡ | 인도네시아\* | 라오 PDR | 미얀마 | 필리핀\* | 싱가포르 | 태국 | 베트남

\*DFDL 협력 법률 세무 자문회사 | ‡사린 및 어소시에이츠와의 상업적 협력

BANGLADESH | CAMBODIA\* | INDONESIA\* | LAO PDR | MYANMAR | PHILIPPINES\* | SINGAPORE | THAILAND | VIETNAM

‡ DFDL collaborating firms